

Netherlands Economic Mission to Italy

08 - 11 April 2025

Creative Industry
& Yacht building



Netherlands

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Foreword



It is my great pleasure to lead this economic mission where “Made in Italy” meets “Dutch Design”. The Netherlands and Italy are world leaders in the yacht building sector and in the creative industry, two sectors that are also strongly intertwined and provide high-quality employment both in the Netherlands and in Italy. The mission takes place in the framework of the *Salone Internazionale del Mobile*; the global design stage. This is the place where Dutch Design presented itself to the world in the ‘90s.

For both the creative industry and the maritime sector innovation and quality are paramount. Dutch and Italian interior furniture design and yacht building industry are deeply rooted in a longstanding tradition of high-end craftsmanship. Beauty, technology, entrepreneurial spirit and indeed innovation all come together in these two internationally-oriented sectors.

These two important sectors will meet in Italy’s commercial capital, Milan. I am confident that the mission will provide a great occasion to foster business opportunities and forge new partnerships. Such cooperation holds the potential to further strengthen our international economic position and reinforce our European footprint in the global market.

I look forward to a successful and insightful mission.

Reinette Klever

Minister for Foreign Trade and Development of the Kingdom of the Netherlands

Foreword



Dutch creative industries are standing up for change. Dutch designers have acquired a global reputation as change makers, lateral thinkers, and radical innovators.

But that's not all. The Dutch design tradition has branched out into a flourishing plant with many branches, some young and vibrant, others seasoned and solid. Architects and urban planners are partners in helping tackle societal issues. Designers work on high-quality solutions for homes and offices. Communication and service designers facilitate complex processes within companies. Product and textile designers work with new materials to reduce costs and get results. And in the field of digital design and immersive technologies, the Netherlands has the ambition to be a leader in Europe.

This year, the Netherlands is organising a mission from our creative industries to the Salone del Mobile, knowing that countless design companies have already been faithfully visiting this international trade fair for years. The Dutch have always been a seafaring and enterprising people who like to do business with partners across the border. With all participants in this mission, I say to you: we look forward to getting to know you better, and discover new solutions together.

Barbera Wolfensberger

Sector delegation leader Creative Industry

Director-General for Culture and Media

Ministry of Education, Culture and Science

Foreword



Shaping the future of superyachts together

Italy and the Netherlands share a strong passion for superyachts. Italy is known for its outstanding design and quality while the Netherlands has a strong reputation in innovation, technology and sustainability. By combining these strengths, we can create new opportunities for cooperation.

The Dutch superyacht industry includes world-class suppliers specializing in advanced technology, high-quality materials and sustainable solutions. This trade mission brings these Dutch innovators together with Italian shipyards to explore partnerships that enhance craftsmanship and performance.

As a leader in luxury yacht production, Italy is placing more focus on sustainability and technical innovation. This unlocks new opportunities to work with Dutch suppliers and develop smart, efficient solutions together. At the same time, Dutch companies can benefit from Italy's world-class design expertise and its long-standing tradition of craftsmanship.

I look forward to introducing these companies to the Italian market and facilitating valuable connections. I am confident that the relationships built during this mission will lead to strong and successful collaborations in the years to come.

Jeroen de Graaf

Sector delegation leader Yacht building

Managing Director NMT-IRO

Company Profiles

Creative Industry

Yacht building

Partners

Mission organisation

Creative Industry



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Royal Institute of Dutch Architects

Nearly 1000 architectural offices are united within the Royal Institute of Dutch Architects BNA, founded in 1842. Our mission is to strengthen architectural firms that add value to client and society on promising markets. BNA focuses on architectural firms, their clients and society as a whole. Essential instruments are engaging and utilising collective strength and actively promoting the added value of architects. BNA promotes collective interests of the industry and strengthens architectural firms by lobbying, exchanging knowledge, creating good conditions for entrepreneurship and facilitating networks.

Products and Services Offered:

- BNA is a non-profit organisation that relies on membership contribution and offers services to Dutch architecture firms. BNA is a network that stimulates modern and creative entrepreneurship, driven by the power of architecture.
- Lobbying, exchanging knowledge, creating good conditions for entrepreneurship and facilitating networks
- BNA runs an Academy with several classes, workshops, webinars for ongoing learning, and young architects can develop themselves during the 2-year Professional Experience Programme

Objective of doing business:

- Promote and represent the value of Dutch architecture internationally
- Network, connect and exchange knowledge with partners in the architecture and design sectors, including institutes and associations with a similar mission to BNA's
- Meet with potential clients, investors and stakeholders from markets of interest to Dutch architecture firms

Looking for institutes that might be interested in architecture and business opportunities for architects.

Online information



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the Netherlands
www.bna.nl

bni.



Evaline Kruyssen

Community Manager BNI
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BNI Dutch Association of Interiorarchitects

BNI represents interior architects in the Netherlands. For nearly 60 years, the association has supported, strengthened, and promoted the profession.

In the Netherlands, 'interior architect' is a protected title, granted only to those registered in the Dutch Architects' Register. BNI members are either registered or have completed an accredited education granting access to the required professional experience program. They adhere to high ethical and professional standards, ensuring expertise, reliability, and professionalism. BNI advocates for its members, enhances the profession's visibility, and fosters networking, knowledge exchange, and industry support.

Products and Services Offered:

- Non-profit membership association promoting competence, creativity, and visibility of the profession.
- Enhances collaboration with other architecture disciplines and spatial design.
- Contributes to the role and value of interior architecture in societal debates on spatial quality; an essential part of the built environment.
- Organizes networking events and workshops for members and provides mentorship programs as part of the qualification process
- Member of the European Council of Interior Architects for knowledge exchange and professional standards.
- Publisher of NOOK, a magazine addressing key themes in the field.

Objective of doing business:

- Strengthen the presence of Dutch interior architecture internationally
- Expand our network and explore new collaborations in Italy, connecting with key players in interior architecture and design.
- Facilitate knowledge exchange and business opportunities for members, with a focus on circularity and sustainable solutions.

Online information



BNI

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the Netherlands
www.bni.nl

BNO



Diana Janssen

Director

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Association of Dutch Designers

The Association of Dutch Designers (known by its Dutch abbreviation BNO) supports professional designers. We provide knowledge, inspiration and growth opportunities for designers across all disciplines, at every stage of their careers, regardless of their organisational structure.

Products and Services Offered:

As the largest community of designers and design agencies in the Netherlands, we advocate for the sector's interests and provide our members with essential legal and business support, including expert guidance on intellectual property, contracts and business growth. We foster connections through networking events, workshops and task forces on key industry topics while facilitating knowledge exchange through publications and training sessions.

To amplify our members' visibility, we offer a platform to showcase their work via our media channels, interviews and our annual publication Dd, Dutch designers Yearbook. Members also gain access to reports, white papers, industry benchmarks and insights on emerging trends such as generative AI. These resources equip designers with the tools, knowledge and network to succeed.

Objective of doing business:

We are joining the mission to Milan 2025 to expand business opportunities for Dutch designers by strengthening international connections, forging strategic collaborations and growing our network. By engaging with experts, industry leaders and like-minded organisations, we aim to open doors to new markets, explore partnerships and position Dutch design on a global stage. Through meaningful dialogue and cooperation, we support our members in scaling their businesses, driving innovation and increasing their international visibility.

Online information



Association of Dutch Designers (BNO)

WG-Plein 600

1054 SK Amsterdam

the Netherlands

www.bno.nl



Koninklijke CBM, industry association for the furniture and interior construction sector

Koninklijke CBM is a not-for-profit organisation for the furniture industry and interior construction sector in the Netherlands. Our federation represents over 600 members, primarily SMEs, including 100 furniture manufacturers, 450 interior construction companies, and 50 suppliers and business partners. Our sector generates an annual turnover of over €5 billion. Dutch high-end furniture producers export worldwide, with a strong focus on the European market.



Kees Hoogendijk

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Kees Zwetsloot

Deputy-director

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Products and services offered:

- We represent the interests of our members and support them in organising joint participation in national and international fairs.
- We actively support our members in the transition to a sustainable and circular furniture industry, organize circular projects to recycle mattresses (www.MRN.nl) and panels (www.wood-loop.nl), and prepare them to comply with European legislation on circularity and sustainability and the green deal. As a board member we closely work together with our umbrella organization for the European Furniture Industry (www.EFIC.com) in Brussels and with our 17 members-countries in the board.

Objective of doing business:

Koninklijke CBM is a nonprofit organisation that aims to exchange knowledge and expertise on the aforementioned topics with other industry organisations, including architects, designers, and the Italian furniture federation Federlegno Arredo. Additionally, several Dutch design brands participate in the Salone. We would like to explore opportunities with the Salone board to showcase a collective Dutch group of design brands over the next three editions of the Salone del Mobile in Milan. During the event, we also wish to present a special project featuring five iconic chairs upholstered with circular textiles, specially designed and manufactured in the Netherlands.

Online information



Koninklijke CBM

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AMSTERDAM



Colin Finnegan

Founder & Creative Director

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FG Stijl by Colin Finnegan

Colin Finnegan, founder and Creative director of FG Stijl & Yacht Stijl, an award-winning interior design company based in Amsterdam. From luxury hotels To cool boutique, Michelin awarded restaurants, exclusive private residences and luxury yachts. Colin Finnegan and his team brings clients years of international experience and is committed to apply the best practice international standards. Through tailor-made interior design and novel thinking, we prefer to employ a hands-on design process in collaboration with the clients, working as close as possible with artisans around the world, using the latest technologies and sustainable solutions and embracing true artisanship.

We count some of the leading hotels such as Park Hyatt Vienna, Mandarin Oriental Munich, Kempinski Munich, Do&CO Munich, Marriott, and the Sir hotels among our clientele. Including multiple iconic boutique hotels which are members of "Design Hotels".

Products and Services Offered:

- Interior Architecture & Design
- Yacht Interiors

Objective of doing business:

- Networking with industry professional
- Exploring opportunities to work together
- Meeting Furniture and Lighting manufacturers
- Meeting Real estate Developers and Investors
- Meeting Owners of hotel groups

Online information



PORTFOLIO

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Online information



Muzus Social Design
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Muzus Social Design

Muzus is a social design agency, with a team of 22 designers, based in Delft The Netherlands. We design change for tomorrow's society. We work with a design approach on social transitions and transdisciplinary societal challenges. We place the needs and experience of people at the heart of the design challenge. Complex societal issues require new ways of thinking, collaboration and action. With a fresh design perspective and in true co-creation, we design innovative solutions and meaningful change for a better world. Muzus' client portfolio is diverse, from government institutions to (non)profit organizations. Our goal? Creating positive impact by design.

Our results are diverse. We designed the future upcycle campus for the municipality of Rotterdam, an outdoor fashion repair service for one of the largest outdoor fashion retailers of the Netherlands, we developed concepts for social security and welfare, and an approach for banks to get all elderly clients to use their digital services.

Products and Services Offered:

- Social Design / Service innovation
- Customer Experience Research / Design Research
- Citizen Participation
- Muzus Academy: Learning by Design

Objective of doing business:

We believe that Italian organizations that aim to create meaningful societal impact can greatly benefit from working with Muzus – one of the strongest and largest social design agencies of the Netherlands. We want to bring our unique design approach to drive positive change in Italy.

We are looking for organizations who value innovation, social impact and human-centered design and want to collaborate on social or urban projects with a strong social design agency. We are looking for leads, clients and collaborations with government and public institutions, social innovation and nonprofit organizations and educational / knowledge institutions.

Nieuwe Instituut



Aukje Bolle

Managing director

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Nieuwe Instituut

Nieuwe Instituut is the Netherlands national museum for architecture, design and digital culture based in Rotterdam. We manage the National archive for architecture and urban planning and support the sectors of architecture, design and digital culture.

Explore our exhibitions, browse the bookshop, enjoy a coffee on the beautiful terrace of the museum café and experience the seasons with a walk in the wild garden. We are located in Museumpark, within walking distance of Rotterdam's Central Station, and next to Kunsthal Rotterdam, Depot Boijmans Van Beuningen and the Chabot Museum.

Nieuwe Instituut focuses on major developments in society, such as the housing shortage, the climate crisis, and the emergence of artificial intelligence. Designers, including architects and digital creatives, make an important contribution to these developments. Nieuwe Instituut shows the work of designers, brings people together, and collects, develops and shares knowledge.

Nieuwe Instituut is responsible for the official Dutch contribution to the Venice Architecture Biennale. The institute has also organised events in Milan, Shenzhen, Sao Paulo, London, Sharjah and Hong Kong. Nieuwe Instituut also supports Dutch designers who wish to work abroad.

We have a staff of 120, spread over the departments of Collection, Programme, Research, Agency and staff functions of HR and finance.

We are funded by the ministry of Education, Culture and Science.

Products and Services Offered:

A network of professionals in Architecture, design and digital culture.

Objective of doing business:

Expertise, network in architecture and design, collaboration with institutions and designers, sharing knowledge

Online information



Nieuwe Instituut

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Online information



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RAW Idea

At RAW Idea, we bring bold ideas to life with cutting-edge 3D printing technology, combining the Dutch spirit of innovation with a global mindset. Our passion for pushing the boundaries of additive manufacturing allows us to develop customized, high-precision solutions for industries worldwide. Whether it's a large-scale industrial project or a highly detailed prototype, we deliver excellence at every stage.

Sustainability is at the heart of our approach. By leveraging advanced materials, efficient production methods, and digital design optimization, we minimize waste while maximizing performance. With a strong focus on research, development, and international collaboration, RAW Idea is shaping the future of manufacturing – one 3D-printed product at a time.

Now, as part of a government-led trade mission to Italy, we are excited to share our expertise, explore new partnerships, and contribute to the global innovation ecosystem.

Products and services offered:

At RAW Idea, we are redefining manufacturing with large-scale 3D printing, creating everything from vessels and high-end furniture to full-scale tiny houses—and this is just the beginning. Our cutting-edge technology enables limitless possibilities for innovative, sustainable production.

Beyond our creations, we offer a unique franchise opportunity. With our expertise, you can produce tailored applications for your market while benefiting from our advanced technology, knowledge, network and support.

We are eager to connect with forward-thinking partners who share our vision for the future of manufacturing.

- We use recycled plastics and with this technology we have less waste. Win-Win! Faster and cleaner!

Objective of doing business:

As part of this trade mission to Italy, RAW Idea is actively seeking strategic partnerships to expand the reach of our cutting-edge 3D printing technology. We are looking for:

Clients & Leads – Businesses and industries interested in adopting large-scale 3D printing.

Collaboration & Research Partners – Institutes and companies driving innovation in additive manufacturing, materials science, and sustainable production.

Investors & Franchise Partners – Visionaries who want to be part of the future of 3D printing by leveraging our franchise model to create applications for their markets.

Suppliers of Advanced Materials – High-performance, sustainable materials to enhance our production capabilities.

We are excited to connect with like-minded innovators who share our passion for sustainability, technology, and design.



Jan Siebers

Head of Interior
Architecture at UAS Saxion
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Saxion University of Applied Sciences

At Interior Design and Interior Brand Identity, we train socially engaged spatial designers. Understanding both yourself and the world around you is essential for creating meaningful designs that effectively translate clients' needs. Our students think ahead, identify opportunities, and embrace challenges. This gives them a competitive edge and enables them to deliver innovative solutions that go beyond the norm.

The result? Our students and alumni possess a profound understanding of the design profession, leading to well-considered, innovative, and purposeful designs.

Products and services offered:

- Education Bachelor Interior Design
- Education Associate degree Interior Brand Identity

Objective of doing business:

We are an important knowledge institution in the Netherlands for the field of interior architecture. Our market share is over 50%.

Online information



INTERIOR DESIGN

University of Applied Sciences Saxion

Handelskade 75
7417 DH Deventer
[www.saxion.nl/opleidingen/voltijd/bachelor/
interior-design](http://www.saxion.nl/opleidingen/voltijd/bachelor/interior-design)

SORDILE



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Online information



Sordile

Zandweg 77
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the Netherlands
www.sordile.com

Sordile

We are a collective of designers and makers, driven by a passion for creating high-quality objects that are accessible to all. Founded in the Netherlands and based in Utrecht, just south of Amsterdam, we blend the newest technologies with traditional craftsmanship to showcase our expertise in woodworking. By combining these skills, we craft truly unique pieces for your interior - designed to captivate and inspire. That's why we call them 'eye-catchers'.

Products and services offered:

- We provide highly skilled designers and furniture makers with a platform to showcase and sell their interior objects.
- We provide highly specialised artists with an international platform to showcase and sell their work.

Objective of doing business:

Our goal is to expand our sales network and connect with potential buyers. We are also seeking new artists and collaborations.



Filippo Lodi
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William de Boer
Associate, Head of Product
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Online information



UNStudio
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www.unstudio.com

UNStudio

UNStudio is an international network of designers and thinkers renowned for our ground-breaking design across all scales and typologies. With a history dating back to 1988, we have remained a global leader in design excellence, blending Sustainability, Health and Wellbeing and cutting-edge Technology to create city-defining icons across the globe.

Our transformative approach to shaping the built environment is rooted in our holistic network of expertise. With global leaders in architecture, urban, interior, product, experience and strategy design, we develop solutions that range from the design of buildings, to the experience of each individual user; from cities, to the strategies that guide them. With a diverse range of experience on over 140 completed projects spanning the globe, we bring leading international knowledge and expertise to every project.

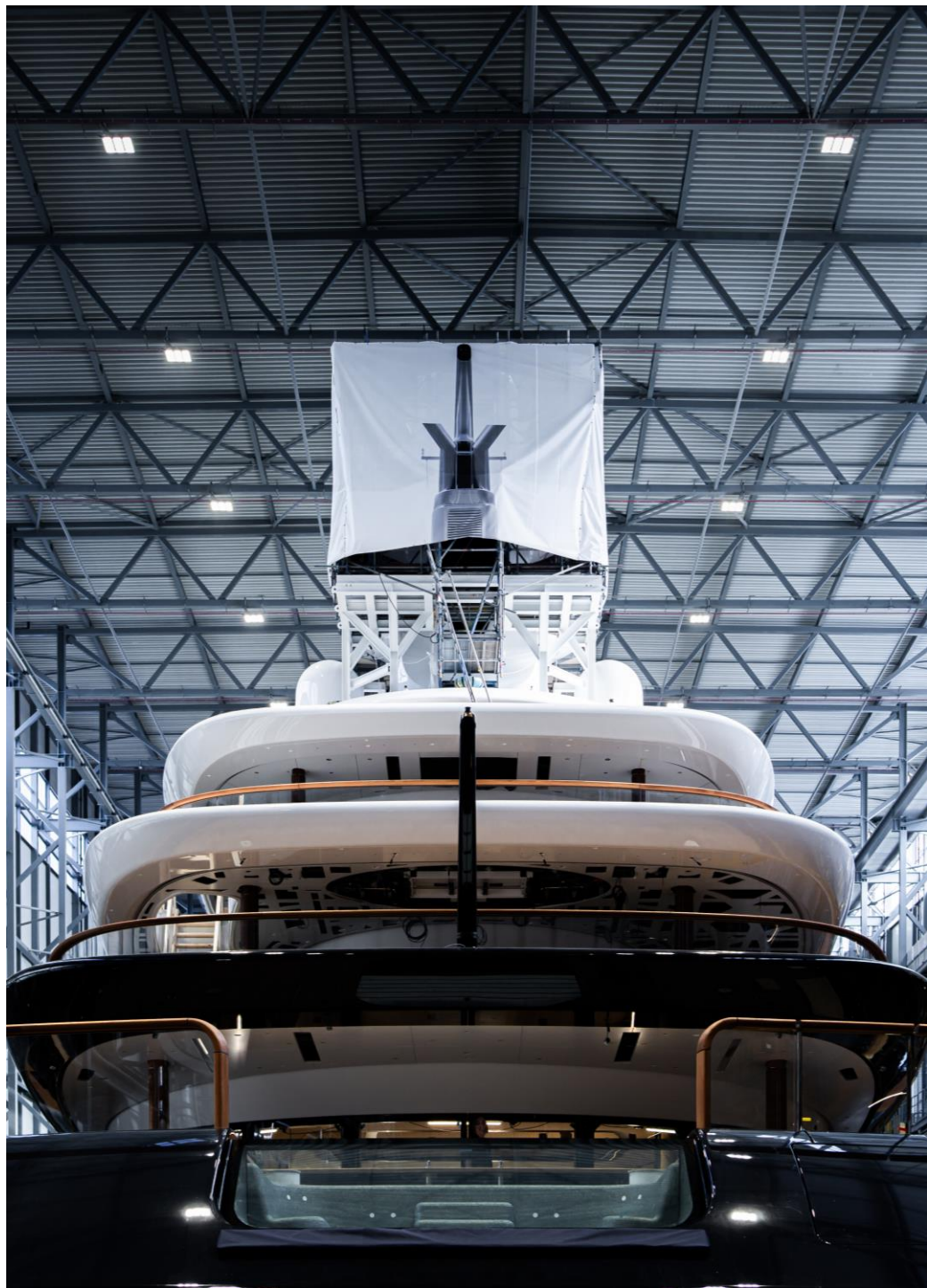
Our global network of designers from over 25 different countries, and all walks of life, have allowed us to adapt these global design trends to local contexts. Ensuring that each solution is tailored to its social, cultural and economic conditions, creating a lasting impact within each community.

Products and services offered:

- Architecture
- Interior Design
- Product Design
- Experience Design
- Urban Design
- Landscape Design

Objective of doing business:

The objective of this business mission is to explore opportunities that align with UNS' s vision of sustainable and innovative design. We aim to connect with local experts, investors, and collaborators to expand our network and establish partnerships that drive impactful projects. Additionally, we are seeking high-quality, sustainable materials and suppliers, while generating leads and engaging potential clients. By fostering knowledge exchange and exploring collaboration opportunities, we aim to create meaningful connections that enhance our global design approach and contribute to innovative, human-centric solutions.



Yacht building



Mervyn van der Ploeg
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Emma van Welij
Project Manager
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Online information



Akerboom Yacht Equipment

Hoge Morsweg 113A
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the Netherlands
www.ayeholland.nl

Akerboom Yacht Equipment:

For over 160 years, Akerboom Yacht Equipment has been a leader in high-quality yacht equipment, combining engineering excellence with craftsmanship and innovation. Based in Leiden, the Netherlands, we design, build, and service custom solutions for the world's finest superyachts, specializing in boarding equipment, hatches, platforms, cranes, hydraulics & controls, and bespoke projects.

With over 180 superyachts relying on our expertise, Akerboom continuously pushes the boundaries of durability, performance, and seamless integration. Our Global Service Network, with hubs in West Palm Beach, Barcelona, and Leiden, ensures worldwide support for maintenance, upgrades, and refits. Founded in 1860 and part of Koninklijke De Vries Groep, Akerboom upholds the highest standards in precision engineering and superyacht innovation, setting new benchmarks in expertise and reliability.

Products and services offered:

Akerboom Yacht Equipment designs, engineers and builds high-quality custom yacht equipment for the most prestigious superyachts. With over 160 years of expertise, we specialize in boarding equipment, hatches, platforms, tender cranes, hydraulics & controls, and bespoke solutions. Our products combine innovation, craftsmanship, and reliability, ensuring seamless integration and long-term performance. As a trusted partner of leading shipyards like Feadship, Akerboom continues to set new standards in superyacht equipment.

Objective of doing business:

Akerboom aims to expand its presence in Italy, focusing on the growing market for 60m+ superyachts. With extensive experience, we seek to strengthen relationships with shipyards, yacht managers, and owners while increasing brand recognition. Our goal is to provide expert refits, upgrades, and service support, bringing Akerboom's engineering excellence and world-class solutions to Italy's superyacht industry. To further enhance our service capabilities, we plan to establish a dedicated service location in the future. This will allow us to provide even more efficient and responsive support to our clients, ensuring that Akerboom's expertise is always within reach.



Ilja Brussel

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Sara Comalli

Marketing Support
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CoWaves

CoWaves operates in many countries in Europe and in North America with two growing offices. The project portfolio comprises project and process management for the maritime industry. The client portfolio is diverse, including major Dutch yacht builders and design offices.

Products and services offered:

- Our services are assisting on planning, documents control, project management, and data collection services for the maritime industry.
- CoWaves offers flexible, high-quality support in project and process management through consultancy and interim resourcing. Whether it's handling project controls, risk management, or overall coordination, CoWaves ensures that projects are on time, within budget and respecting the contract.

Objective of doing business:

Italy has a great and large market in yacht building, and we are interested in understanding if our service is suitable for the Italian market to eventually expand our market to Italy as a subsidiary. We want to network with shipyards, large contractors and engineering firms based and operating in Italy. We are interested in both collaborating with Italian customers for project in Italy and the Netherlands.

Online information



CoWaves

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1062 HN Amsterdam
the Netherlands
www.co-waves.com



Joost Weeda

Director

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Cheyenne Krijgsman

Acquisition Manager

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Deal Drechtsteden

We are a network organization within the Drechtsteden ('Drechtcities') municipalities, focused on the Maritime sector. We set up innovative partnerships within in our region. Besides, we support foreign companies who would like to set up a business or invest in the Netherlands (specifically Drechtcities) by connecting them to the right partners.

Products and services offered:

- Knowledge and network of the yachting industry in the Netherlands.
- Access to Dutch innovations, innovative initiatives and potential partnerships.
- Knowledge of opening a business in the Netherlands.
- Network of service providers to open up a business in the Netherlands.

Objective of doing business:

We are looking for innovations within the maritime and yachting industry to broaden our knowledge and connect Italian and Dutch counterparts. Besides, we are looking for companies that are interested in investing or setting up a business in the Drechtcities region.

Online information



Deal

Leerparkpromenade 40
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the Netherlands
www.dealdrechtcities.nl



Patrick Noor

Founder & Sales Director
pnoor@dms holland.com



Rens van Hal

Sales Manager
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Dynamic Marine Systems

DMS Holland is a leading manufacturer and developer of advanced stabilization systems, specializing in yachts ranging from 10 to 30 meters. Since our founding in 2012, we have experienced substantial growth, particularly in the past four years. What sets us apart is our complete range of products, offering the right solution for yachts rather than simply supplying available options. We are the only company that provides gyros, fins, and rotors, ensuring that each yacht receives the most appropriate stabilization solution. Although we have not been highly active in Italy in the past years, we believe that with our new DMS All-in-One and DMS Universal systems for superyachts, this market presents a promising opportunity.

Products and services offered:

Supplier of 4 unique stabilisation systems

- DMS All-in-One:
 - Dual axis roll and pitch stabiliser for yachts 50 to 70 ft.
- DMS MagnusMaster
 - Retractable rotor stabiliser for yachts 30 to 100ft.
- DMS Universal
 - New advanced stabilisation control system for any size of yacht
- DMS Anti-Rolling-Gyro
 - Low maintenance, no nonsense, gyro stabiliser 30 to 100ft.

Objective of doing business:

Creating awareness for DMS Holland and particular for the all new DMS All-in-One.

Online information



DMS Holland

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Jan Hartkoorn

Director

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EBT B.V.

EBT B.V. is market leader in the Netherlands for the supply of bridge and helm station panels, both new build and the refit market. Our customer portfolio is diverse and consists of large Dutch yacht builders and system integrators.

EBT is driven by a passion for technology and design. Innovation is in our DNA. With over 20 years of experience and a dedicated, well-balanced team of engineers, EBT has a clear focus on bringing new innovations to the wheelhouse or helm station. We are proud of our impressive reference list.

Products and services offered:

- EBT designs and manufactures solutions for your bridge, wing station or helm station that give you an overview and a perfect look. You no longer look at different systems you need on board, but at one fully integrated solution where everything is clear and under control.

Objective of doing business:

EBT is looking for new partners in Italy to collaborate with. Both with yacht builders and system integrators.

Online information



EBT B.V.

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the Netherlands

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Online information



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EMHA B.V.

EMHA, located in the Netherlands, has been specialized since 1962 in noise and vibration engineering, mechanical and structural engineering, measuring, maintaining and optimization of machines and equipment for maritime refit and new construction projects. Every day, our specialists work to achieve the highest possible result for your project in the field of sound and vibration and to make propulsion systems and rotating machines operate more efficiently and sustainably. And we do this all over the world. We feel responsible for our customers and only want to deliver the best quality. No ready-made solutions, always customization, that's what we're all about. Because we are not tied to specific suppliers, we always offer independent advice and services.

Products and services offered

Services:

- Noise & Vibration consultancy
- Noise & Vibration (diagnostic) measurements
- Engineering

- Machine installation
- Machine alignment & 3D survey
- On site-machining - Vibration measurements
- Condition monitoring systems

Products:

- MecLev adjustable, reusable steel foundation element.
- Chockfast machinery installation epoxy solutions.
- Techno Fysica condition and load monitoring systems
- Tenmat shaft bearings.

Objective of doing business

- Understanding of the Italian yacht building industry
- Positioning in the market
- Connect with potential (foreign) partners
- Networking
- Closing contracts
- Invest in this market



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Frederiks interieurs

Frederiks interieurs is a company that is situated in the northern part of the Netherlands, in close proximity of various shipyards. Currently we have a team of 50 professionals employed. We use state of the art CNC machines and 3D software to engineer and produce high-end, custom-built interiors.

Our client base varies from superyacht interiors, high-end residential, corporate and governmental projects. This gives us the flexibility to train our build crew in a diversified skillset. We produce predominantly in the Benelux, but we have finished successful projects in the US, Bonaire and Germany. We are very proud of the fact that 90% of our clients, returning customers are.

Products and services offered:

- We use Top Solid Wood, PaletteCAD and occasionally AutoCAD to engineer our projects
- Our team of professionals produce custom built interiors
- International logistics

Objective of doing business:

With our team we aim to become an interior production hub for internationally based yacht builders. We are looking for international business partners in the yachting and high-end interior industry.

Online information



Frederiks Interieurs

Vulcanus 11

8448 CH Heerenveen

the Netherlands

www.frederiksinterieurs.nl



Jelle Westerhof

Sales Manager

j.westerhof@hydromar.nl

Hydromar Marine Equipment

Hydromar Marine Equipment, established in 1928, specializes in designing and manufacturing premium hydraulic equipment and systems for superyachts ranging from 30 to almost 100 meters. Their product portfolio includes gangways, side boarding ladders, deck cranes, garage cranes, hydraulic systems, steering gears, swim ladders, bathing platforms, door systems, winches, cylinders, and custom solutions. Hydromar emphasizes innovation, quality craftsmanship, and reliability, collaborating closely with clients to deliver tailored solutions. Hydromar is ISO 9001 certified, underscoring its commitment to quality and customer satisfaction.

Products and Services Offered:

- Gangways / Passerelles and Side Boarding Ladders.
- Seascape Bathing platforms
- Swim ladders
- Deck cranes
- Garage Cranes (Sliding & Slewing beam)
- Hydraulic systems
- Light masts
- Door systems (Hinges and control)

Objective of doing business:

Hydromar is looking to strengthen existing relationships as well as establish new relationships in the Italian yacht building market.

We would like to get a better understanding of the Italian yacht building business and get a better feel of the Italian yacht building culture in the country itself, rather than during exhibitions like Cannes, Monaco or METS.

Online information



Hydromar Marine Equipment B.V.

Poolsterweg 2

NL 8938 AN Leeuwarden

the Netherlands

www.hydromar.nl



Leendert Hoogendoorn

Director

leendert@ims-werkendam.nl



Sander Verberk

Sales Manager

sander@ims-werkendam.nl

IMS Werkendam B.V.

We are a family-owned coating and spray company with close to 35 years of experience in the high-end luxury segment. Over the years we have become a leading company specializing in premium finishes for yachting interior parts, furniture design and hospitality using innovative spray- and printing techniques, unique in its kind.

Our focus is on delivering our customers outstanding quality and service, from our state-of-the-art factory in the Netherlands or on location throughout the world.

Together with our customers, we strive to find the best possible solution for each project, balancing quality, results, and cost. As the Surface Professionals our aim is the perfect finish for each surface.

Products and services offered:

- Wide variety of spray-paints and coatings, such as lacquers, stains, oils, nano coatings and epoxy
- Interior wraps and paint protective foils
- Mobile touch-up service
- 2,5D (elevated) printing, for creating tangible and visible prints such as wood or interior textures

Objective of doing business:

Our objective for this mission is to build steady and long lasting relations and partnerships with yachting interior builders, (re-) fitting companies, owner teams, shipyards and suppliers for coatings and paints. Gaining expertise and knowledge from our Italian counterparts and the local market.

Online information



IMS Werkendam B.V.

Beatrixhaven 25b
4251 NK Werkendam
the Netherlands

www.ims-werkendam.nl



Bernard Kuipers

Interiorarchitect
info@interieurarchitect
bernardkuipers.com



Martine Vogel

Creative | Styling
info@interieurarchitect
bernardkuipers.com

Interieurarchitect Bernard Kuipers

Bernard Kuipers, born in 1971, graduated in 1994 with a degree in Advertising. Between 1996 and 1997, he embarked on a sailing journey across Europe, Africa, South America, the Amazon Rainforest, the Caribbean, and the Azores aboard a self-made 12-meter ketch. In 2002, he graduated in Interior Architecture from Utrecht, with a thesis on Sun Energy in Housing Construction and a graduation project on an Energy Self-Supporting House. From 2002 to 2005, Bernard worked for a Dutch naval architect, initially creating 2D boat designs with interiors, and later advancing to 3D computer models and renderings of profiles and plans.

In 2005, he established his own company, Orea Design, later renaming it to Interieurarchitect Bernard Kuipers.

Martine Vogel, born in 1960 in Amsterdam, became Bernard's partner in 2006. She brings a keen eye for styling and creates mood boards for their projects. Martine's diverse background includes experience as a photo model, sales for renowned shops in Amsterdam's famous PC Hooftstraat, and a role as a director's assistant in Dutch tv.

One of her children Bo Gyi Blewanus works as a Technical Director at Vjselaar Industrial Systems & Components, they also deliver for the Luxury Yacht Industry Cable Reels.

Products and services offered:

- Create 3D computer model for Italian naval architect new design or revit.
- Create Interior design, Box drawings & Shop drawings for Luxury Yacht Industry.
- Create 3D computer model of tailor-made exterior elements in stainless steel and glass for Luxury Yacht Industry.
- Yacht owners & Yacht builders typically collaborate with their own naval architects and interior designers. With 23 years of expertise, I would also like to play a role in this field. However, hull design below the waterline will need to be outsourced.

Objective of doing business:

Looking for Naval Architects, Yacht builders and Interior Designers that might be interested in my expertise in drawing yachts above waterline & yacht interior design.

Online information



Interieurarchitect

Bernard Kuipers

Loonsedijk 16 A
4926 RL Lage Zwaluwe
the Netherlands
www.b71.eu



Arnoud Slaghuis

Sales Manager

arnoud@kuiperholland.com

Kuiper Holland

Manufacturing the panel for your project, since 1953.
Thickness. Sustainability. Fire resistance. Noise reduction.
Weight efficiency. Design.

Kuiper Holland has over 70 years of experience in manufacturing interior panels for the superyacht building industry. As a dedicated partner, we strive to engage with our customers' projects at an early stage, working closely together to achieve optimal results.

Products and services offered:

Veneered panels, Superyacht Interior Panels.

Our product groups:

- Kuiper Serene Soundproof Panels;
- Kuiper Air Lightweight Sandwich Panels;
- Kuiper Protect Fire Retardant Panels;
- Kuiper Art Veneer & HPL Panels;
- Kuiper Basic Plywood & Panels.

Objective of doing business:

We advise, manufacture and innovate interior panels together with our clients.

Looking for

New business opportunities in the Italian market.

Online information



Kuiper Holland

Molenstraat 34

NL 7651 AX Tubbergen

the Netherlands

www.kuiperholland.com



Jeroen van der Matten

General Manager
jvdm@marquip.nl



Andrea Blasi

Managing Director Pharo
ablasi@pharo.it

MarQuip

Exclusive yacht exhausts, expertly engineered and integrated

Based at the heart of the superyacht industry in the Netherlands, MarQuip is a world-renowned specialist in the design, engineering and manufacturing of exhaust systems for all types of sailing and motor yachts. If you are looking for premium quality underwater exhaust outlets and water-cooled exhaust systems, MarQuip has the answers.

Products and services offered:

- Main propulsion engine development
- Diesel generators development
- Dry stack systems development
- Emission technology & control
- IMO Tier III solutions
- Back pressure control
- Noise attenuation
- Anti vibration control
- Exhaust cooling control
- Exhaust Heat Exchanger

Objective of doing business:

Doing business in the superyachts industry. Looking for new collaborations in the new builds as in the refit market. Beside new business we also find it very important extending our current partners in the business.

Online information



MarQuip B.V.

Nieuwland Parc 10n
2952 DA Alblasserdam
the Netherlands
www.marquip.nl



Joris van den Hurk
Head of Refit & Services
joris@onboardmarine.nl

OnBoard Marine

A young, passionate company with a keen eye for detail, we have grown into several key departments over the years. With expertise in machine manufacturing, industrial automation, and hydraulics, we serve as your one-stop shop for upgrading your equipment to the next level. Our exclusive focus on refit and service allows us to think outside the box, ensuring your equipment is fully compatible with both your yacht and your specific needs.

Products and services offered:

- Service and upgrade of hydraulic and electrical systems
- OEM Service for MUIR and Nautical Structures equipment
- Industrial automation (software / electricals)

Objective of doing business:

Italy is a market we are actively exploring. With its thriving yacht-building sector and expanding refit industry, it presents an excellent opportunity for us to connect with key players driving the Italian yachting industry. As a service supplier, we are eager to expand our network and strengthen relationships within the sector. Additionally, we are looking to grow our European network to benefit our partners.

Online information



OnBoard Marine
Hichtumerweg 9
NL 8701 PG Bolsward
the Netherlands
www.onboardmarine.nl



Jeroen Ingenhuls

Founder & CEO
jeroen@onepush.nl



Lucas Post Uiterweer
Customer Success Manager
lucas@onepush.nl

Online information



Onepush B.V.
Entrepotdok 53b
1018 AD Amsterdam
the Netherlands
www.onepush.nl

Onepush

Onepush is on a mission to help shipyards build faster and cheaper. Onepush automatically transforms any 3D CAD model into a customized building package, including 2D and 3D building information.

Onepush is an online SaaS solution; our online portal is available for ship- and construction builders anywhere, worldwide.

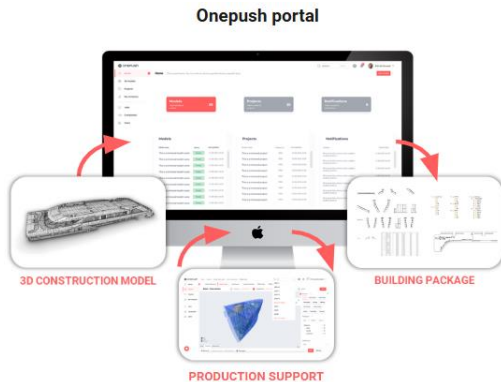
Products and services offered:

Online automated production preparation allows shipbuilders to easily generate a perfect building package. After uploading a 3D construction model, you're in control. You can prepare and customize your building package. This includes:

- Plate cutting dxf's
- Customized plate markings
- Detailed profile production information
- Forming mold information
- 3D and 2D building guides
- Online production viewer, available anywhere

Objective of doing business:

Introducing the Onepush solution to yacht-, ship- and construction builders and affiliated companies. Such as cutting- and forming companies and engineering specialists. Getting in touch with the complete production chain, from design to production, of steel and aluminium superyachts.





Roelfien Vos
Owner & Creative Director



Peter van Liere
Sales Director

Online information



Roelfien Vos Exclusive Yacht Design

Blankenstraat 410
NL 1018 AK Amsterdam
the Netherlands
www.roelfienvos.com

Roelfien Vos Exclusive Yacht Design

Roelfien Vos operates internationally with a team of 12 interior designers and architects in the luxury market focusing on superyachts (new-built on speculation/for client and refit), high-end Residential and Hospitality projects. We provide a full interior design service from conceptual design phase to detailed drawings, FF&E, 3D rendering and (soft) furnishing. Our client portfolio consists full interior design of superyachts for various clients. With an extensive track record of 25 years of background we have cultivated an unparalleled fusion of experience and services to provide clients with ultimate feeling in exclusive living.

Products and services offered:

- Conceptual Design, General Arrangement, lighting design, millwork design, detailed execution drawings, FF&E, Color and Material Plans, Design and furniture selection, 3D rendering
- As high skilled, international and experienced Interior Design Experts we offer a full range of services in Yacht Interior Design focusing on the client's requirements

Objective of doing business:

Seeking shipyards interested in high-end interior design for superyachts over > 100 feet.



Vince Bezemer

Design Proposal Engineer

vince.bezemer@rubberdesign.nl

Rubber Design

Rubber Design offers expertise in custom-designed and built propeller shaft installations for superyachts, ensuring optimal performance and efficiency. Additionally, we are global experts in noise and vibration solutions for ship engines, enhancing comfort and reducing operational disturbances across various marine applications.

Products and services offered:

- Propeller shaft installations, propulsion equipment, installation and maintenance of such equipment, noise and vibration solutions, such as shock mounts, spring mounts.
- Rubber Design offers expertise in custom designed and build propeller shaft installations for superyachts. Also specialised in noise and vibration solutions for ship's engines..

Objective of doing business:

Gaining knowledge of the market, positioning within the market, connecting with potential (foreign) partners, and networking.



Stefano Daviddi

CEO Daviddi Marine

stefano.daviddi@daviddi-marine.com

Online information



Rubber Design B.V.

Industrieweg 21

2995 BE Heerjansdam

the Netherlands

www.rubberdesign.nl



Willem-Jan Kuipers

Founder

w.kuipers@seable.com



Claudio Zimarino

Business Development

c.zimarino@seable.com

Seable&Co

In the realm of luxury yachting, Seable&Co specialises in crafting bespoke exterior spaces that epitomise comfort, relaxation and enjoyment on board. We believe that the essence of yachting is experienced in the vessel's exterior, where there is a true connection with the sea and its natural surroundings. Founded in the Netherlands in 1982, our legacy is built on craftsmanship and innovation. With a wealth of in-house expertise, we take pride in engineering, crafting and installing complete exterior spaces, including furniture, pools, deck finishes, cap rails, flag masts and many more bespoke features. Our commitment to excellence extends to selecting resilient materials that withstand the challenges of outdoor exposure. By leveraging our extensive experience, the latest innovations, and a collaborative approach, we deliver fully personalised outdoor spaces. We strive to inspire and exceed the expectations of owners, representatives, designers and shipyards, transforming design visions into comfortable, luxurious outdoor spaces to be enjoyed whilst on board.

Products and services offered:

- Exterior furniture, teak decking, caprails
- Pools, whirlpools, equipment, filtration & water treatment systems, 3D-printed pools
- Pool outfitting, mosaic, waterfalls & showers
- Exterior entertainment systems, video screens, DJ Booth, Firepits

Objective of doing business:

Focusing on craftsmanship, innovation, and sustainable materials, we are in Italy to explore new business opportunities, connecting with shipyards and designers to offer our bespoke exterior solutions.

Online information



Seable&Co

Herengracht 516
1017 CC Amsterdam
the Netherlands
www.seable.com



Sjouke Sipkema

Managing Director

sjouke.sipkema@sipmarine.com

Sip Marine

Sip Marine is an innovative company specialising in the development and delivery of ship propellers. Founded in 2011 by Sjouke Sipkema, the company quickly established a strong reputation in the maritime sector. By utilising specialised knowledge, in-house developed software, and modern techniques such as CFD, exceptional results are achieved.

In a short period, Sip Marine gained 100% market share in the superyacht building industry. This success is attributed to the fact that Sip Marine propellers are cavitation-free, producing minimal noise. Additionally, Sip Marine has made it possible to supply propellers that are right the first time, thanks to their comprehensive five-step method used in propeller design.

Products and Services Offered:

- Development of propellers
- Hull optimization and development by CFD

Objective of doing business:

We wish to connect with the technical departments and procurement managers of yacht building yards, as well as with yacht designers, in order to present our services and products.

Online information



Sip Marine B.V.

Alcoalaan 2

NL 5151 RW Drunen

the Netherlands

www.sipmarine.com



Sophie Kramer

Business Development
Manager Sustainable Products
sophie.kramer@sorama.eu



Arjan van Engelen

Senior Acoustic Consultant
arjan.van.engelen@sorama.eu

Online information



Sorama B.V.

Achtseweg Zuid 153H
5651 GW Eindhoven
the Netherlands
www.sorama.eu

Sorama B.V.

It is our mission to make the world sound right. We contribute to a better sounding world by driving innovation to make sound insightful. The visualization of sound empowers people with actionable data to reduce unwanted noise efficiently and effectively.

By developing innovative acoustic devices, we enable people to influence environmental noise and at the same time reduce mental and physical health risks, caused by noise pollution.

Products and services offered:

- We are a manufacturer of acoustic cameras, offering not only advanced technology but also expert consultancy services to help
 - optimize the sound quality of your products,
 - perform inspections for gas leaks and mechanical anomalies.
- Our acoustic camera's help identify and locate sound sources in any given environment. It combines an array of high-precision microphones and a visual camera to visually map sound intensity, allowing for precise localization of noise sources. This technology is especially useful in fields like product development, manufacturing, industrial inspections, and building acoustics, where pinpointing the origin of unwanted noise or vibrations is crucial for troubleshooting, noise reduction, and improving product design.

Objective of doing business:

- Looking for clients/leads in product development for which the noise and vibration behavior of the product is a key attribute, and who want to improve the overall sound quality of their solutions.
- Looking for clients/leads in the field of predictive maintenance of rotating equipment and pressurized gas systems.



Hans Greve

Director / owner
sales@stctrade.nl

STC Trade

STC Trade successfully introduced the HDPE filters in the superyacht industry in 2009 and has been preferred supplier to all Dutch superyacht builders since. Over 4000 filters are onboard various superyachts around the world, including filters for bilge water.

STC Trade is a hands-on company which produces perfect perforated HDPE and makes use of high skilled engineers and modern facilities, all with proven highest Dutch Quality! We supply to superyachts and commercial ships. Damen Shipyards uses many of our HDPE filters in their new-builds. STC Trade has a very good track record and references.

Products and services offered:

We offer a perfect alternative to the usual corrosive metal filters.

Our solution is sustainable HDPE filters and GRE castings. The filters are moulded from a tough and resistant material that can withstand corrosion by seawater and external influences. The lifespan is unlimited and as a result, the cost of ownership is much lower. Other benefits of the filters are their lightweight and cleaned easily.

We deliver the filters standard and custom made either from drawing, help to measure them in or copy the metal filter in HDPE. We recently also started supplying filters for plate coolers.

STC Trade supplies all over the world.

Objective of doing business:

We would like to convince the builders of luxury yachts and commercial ships that they should use sustainable HDPE filters. Not only for the environment but also for the owner. Direct or via manufacturers such as Dikkan and Guidi. STC Trade does not have any representatives in Italy at the moment, but is certainly interested.

Online information



STC Trade B.V.

Koninginnegracht 39
2514 AD Den Haag
the Netherlands
www.stctrade.nl



Harmen Hendriks

Owner

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Sharon Hendriks- Potijk

Financial Controller

s.potijk@supernova.frl

SuperNova Luxury Interiors B.V.

SuperNova Luxury Interiors creates exceptional interiors for mega yachts. We are a specialist company with fresh ideas on interior design for luxury yachts. With years of experience in crafting interiors for high-end vessels, our company excels in the trade like no other. This is a unique form of craftsmanship, where both the design process and execution focus on absolute precision and perfection.

We undertake distinctive projects worldwide, backed by a strong network of key industry connections. SuperNova's portfolio showcases exceptional craftsmanship.

'Impossible' is a word that doesn't exist in our dictionary.

The possibilities are truly limitless.

If you can dream it... We can build it.

Products and services offered:

- Making luxury Interiors for the mega yachts

Objective of doing business:

Our mission is to foster greater collaboration with companies in Italy. We are already working in Italy for Dutch shipyards, and by collaborating with Italian shipyards, I believe we can mutually benefit. Sharing knowledge with each other leads to the acquisition of even more knowledge.

Online information



SuperNova Luxury Interiors B.V.

Edisonstraat 30

NL8801 XD Franeker

the Netherlands

www.supernova.frl



Thijs van 't Veldt

Sales Manager

t.vantveldt@swissway.pro

Swissway Marine Holland

Swissway operates internationally, with a focus on delivering high-quality marine equipment. Based in the Netherlands, we specialise in designing and manufacturing boarding ladders, gangways, cranes, and other turn-key solutions for yacht builders. Our client portfolio includes prestigious shipyards, all seeking durable, innovative products and seamless integration. At Swissway, we are not just a supplier but a trusted partner, committed to enhancing the standard of every project with precision and reliability.

Products and services offered:

Swissway designs and manufactures high-quality marine equipment, including boarding ladders, gangways, cranes, bathing ladders, swimming platforms and more. We specialize in turn-key solutions engineered to the specific needs of yacht builders and owners.

Problems solved:

We provide safe, efficient, and seamless boarding solutions for yachts and vessels. By utilising hydraulic, mechanical, and electrical technologies, we ensure our products integrate effortlessly, enhancing both functionality and durability.

Objective of doing business:

Swissway is looking for yacht builders and designers who are interested in collaborating with us on innovative, high-quality boarding solutions. We aim to build strong partnerships that enhance the design and functionality of their vessels.



Online information



Swissway Marine

Poolsterweg 2
NL 8938 AN Leeuwarden
the Netherlands
www.swissway.pro



Michael Roode
Account Manager
m.roode@tiobv.nl

TIO Yacht Exhaust Systems

TIO Yacht Exhaust Systems specialises in the design and supply of both dry and water injected yacht exhaust systems. Our team of experts are professionals in yacht exhaust solutions: we have designed and manufactured exhaust systems in all kind of sizes and layouts and for an infinite range of yachts. With a very long marine history – TIO BV started in the ‘old harbour’ in Rotterdam and our manufacturing department used to build yachts already 90 years ago. From engineering to manufacturing: it’s all on one location in the Netherlands only 10km from the great Port of Rotterdam.

Products and services offered:

- Dry exhaust systems and Water injected exhaust systems; involving products as: silencers; expansion bellows; anti vibration mounts; hull valves; thermal insulation; scoops. Also: Refit solutions, practical and flexible solutions for example special partial silencers
- Noise control. As noise control and silencer specialist, noise control is one of the major parts of each TIO Yacht Exhaust System.
- Backpressure control. Already for decades we use our proven and constantly evolving software to calculate the flows and backpressures of your complete exhaust system.
- Emission control. Noise reduction is one of our specialties, combining it with the reduction of emissions is another one. TIO Yacht Exhaust Systems has established very tight cooperations with global top suppliers of emission control technology and products.
- Engineering services. Cooperating with TIO Yacht Exhaust Systems usually includes review, advise and service regarding: noise reduction; back pressure; material selection; anti vibration mounts; thermal expansion; thermal insulation; 2d/3d routing and design

Online information



TIO Yacht Exhaust Systems

Visiting address: Parallelweg 9
2921 LE Krimpen a/d IJssel
the Netherlands
www.tiobv.nl
www.yachtexhaustsystems.com

Objective of doing business:

Since 2018, TIO Yacht Exhaust Systems has been operating within the Italian yacht industry. In 2023, we established a dedicated sales and engineering office in Italy. Now after gaining more market knowledge, a wide network and understanding of working methods and already bringing many projects in Italy to a successful conclusion, we are ready to successfully complete many more projects with shipyards in Italy and get to know new shipyards. Would you like to get to know us? Now is the perfect time if you want to enjoy the TIO experience for a sound and hassle-free exhaust system. We can act and react quickly, we can communicate in Italian, and we can visit your shipyards and projects regularly.



Frank Smolenaers

CEO

f.smolenaers@verometal.com

VeroMetal B.V.

VeroMetal is a Dutch company, developing cold liquid metal, which is distributed via a network of distributors, agents, trained applicators and OEM customers around the world. VeroMetal realizes a real metal finish on about every surface and design. It can be used for interior as well as exterior projects. VeroMetal is being specified in high-end (design) markets. Our office, showroom and training facilities are based in the Netherlands. We are in the market since 2004 and have 10 people employed.

Products and services offered:

- Developing and producing the original cold liquid metal, VeroMetal. Bronze, copper, brass iron / rust, zinc, tin, gunsmoke, are just a few examples.
- VeroMetal has important certifications, and many tests have been done successfully. Specific for the yacht industry, Verometal is IMO certified.
- People are being trained globally. In the VeroMetal facilities in the the Netherlands or at the customers own facilities.
- Important is also the individual and technical support offered, after the training.
- VeroMetal offers design Freedom with Metal. One can design or develop a product with every base material what suits best for that specific design and then finish it with real metal by spraying, rolling or spatula.

Objective of doing business:

We want to explore the opportunities in the design and yacht building industry in Italy. We supply significant volumes in these segments in other countries but only limited in Italy. Therefore we are looking for building our Italian network in this segment regarding specifiers, designers, OEM customers and applicators.

Online information



VeroMetal B.V.

Buizerdweg 10
6374 BS Landgraaf
the Netherlands
www.verometal.com



Erik van Beek

International Key Account
Manager Marine
erik.vanbeek@viega.nl

Online information



Viega

Amsterdamsestraatweg 45G
1411 AX Naarden
the Netherlands
www.viega.nl

Viega

Viega is an expert on healthy drinking water in the building and shipbuilding is among the global market and technology leaders in the installation industry. As a quality-oriented family company with more than 5,500 employees internationally, the company has 125 years of experience in building technology. Core competences are the preservation and further development of drinking water hygiene, energy efficiency, comfort and safety in the building. At ten locations worldwide, the corporate group develops and produces more than 17,000 products and systems.

Products and services offered:

Our piping systems offer the highest quality and innovative safety and are very cost-efficient. We continuously work on further developing our systems so that they comply with legal standards and regulations and in practice, We have in piping systems various materialmen± stainless steel 316 and 304, copper, thick and thin-walled steel, bronze and plastic, all connectable with 1 press machine, in addition a diversity in seaworthy certificates

Objective of doing business:

I look forward to engaging with site employees, including Lead Engineers, Production Leaders, Service Managers, and Piping Designers. We share our expertise and vision with our customers, who utilise Viega solutions across various shipyards, including:

- ✓ Damen & Damen Yachting
- ✓ Feadship
- ✓ Heesen Yachts
- ✓ Oceanco
- ✓ Hakvoort
- ✓ Lürssen
- ✓ Abeking & Rasmussen
- ✓ Meyer Werft
- ✓ Meyer Turku (Turku Shipyard)



Daniel van Drunen

Manager of Sales

d.vandrunen@xeamos.com



Alan Ferrari

Sales Manager

alan.ferrari@daviddi-marine.com

Xeamos

Established 25 years ago, Xeamos has become an industry leader in the highly specialized field of emission-reducing solutions that directly or indirectly contribute to a better environment. Clean air is the source of life for people and planet, and Xeamos innovation helps create a healthier world. Our engineers cooperate with technology partners and like-minded clients who can rely on technical know-how, in-depth market expertise and a strong understanding of laws & regulations. Xeamos supports clients in tackling emissions and solving the challenges they face in relation to reduction requirements.

Xeamos creates a better world by designing the emission systems of today and tomorrow.

Products and services offered:

- Design, delivery, installation and servicing of tailor made SCR and DPF systems for newbuild and refit of yachts.

Objective of doing business:

Xeamos is looking for shipyards which struggle with integration of complex SCR and DPF systems in their existing engineroom design. Our knowledge about most common internal diesel combustion engines, current and upcoming legislation, huge experience in super yacht industry and extensive track record makes us a reliable and innovative partner for all high demanding shipyards.

Our agent DAVIDDI S.r.l. a socio unico represents us in Italy and is fully equipped to assist you with both technical and commercial enquiries.

Online information



Xeamos B.V.

Bijsterhuizen 2209
6604 LC Wijchen
the Netherlands
www.xeamos.com

Partners

NMT-IRO

NMT-IRO represents the Dutch maritime manufacturing and offshore energy industries, uniting over 840 companies. Our members include shipyards, maritime suppliers, and service providers that drive innovation and excellence in shipbuilding, maritime technology, and offshore energy solutions.



Jeroen de Graaf

Managing Director
jeroen.degraaf
@maritimetechnology.nl

We advocate for a strong, competitive, and sustainable maritime sector, supporting international growth and promoting Dutch expertise worldwide. From pioneering sustainable technologies to advancing cost-effective solutions, NMT-IRO champions initiatives that shape the future of the global maritime industry.

NMT-IRO also represents the Dutch superyacht sector. We bring together leading superyacht builders and a network of specialized maritime suppliers, offering cutting-edge technological products and high-end interiors.

Products and services offered:

- NMT-IRO's members provide a wide range of products and services, from ship design, construction, conversion, and maintenance to repair of vessels and floating structures.
- Key products include electrical and mechanical installations, engineering services, nautical components, structural parts, coatings, interiors, and technical maintenance. Many are innovative SMEs specializing in high-quality, cutting-edge solutions.



Evy Menheere

Trade Promotion Manager
menheere@
maritimetechnology.nl

Objective of doing business:

NMT-IRO seeks to strengthen relationships with Italian shipyards, discover collaboration opportunities, and promote Dutch expertise in advanced maritime technologies and high-quality interiors. Our goal is to foster partnerships that enhance innovation, sustainability, and mutual growth within the international superyacht industry.

Online information



NMT-IRO

Boompjes 40
NL 3011 XB Rotterdam
the Netherlands
www.maritimetechnology.nl

Mission organisation

Mission organisation

Consulate General Milan

Via F. Turati 27
20121 Milano
Italy
P +39 024855841

Questions via e-mail

Please use this [contact form](#).

www.netherlandsandyou.nl



Mascha Baak
Consul General
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Manuela Capra
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Vivian Dornseiffen
Economic Advisor -
Creative Industry
mil-ea@minbuza.nl



Roeland Slagter
Sr. Economic Advisor
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