Netherlands participation at DEFEA

9th - 11th of May 2023

EDF Matchmaking

8th of May 2023



Netherlands

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Foreword

Ambassador of the Netherlands in Greece

Dear participants,

Welcome to Athens, it is a great pleasure to have you here at the European Defense Fund Innovation Mission.

Bilateral relations between the Netherlands and Greece are excellent. Greece has been a NATO member since 1952 and one of the few European countries to invest for years above the 2% norm.

In addition, EU membership is an anchor in Greek foreign and security policy. The EU is seen as a guarantee for the country's political stability.

In Europe, after the Russian invasion in Ukraine we are all realizing how precious security is. It is therefore not surprising that European countries are increasingly seeking collaboration with each other to jointly increase security within and around Europe. At the same time, NATO remains important. We must work together to enhance knowledge and capabilities in the security domain. All stakeholders involved are vital in order to contribute to open strategic autonomy in Europe.

Greece is working hard to build a stronger economy, which offers interesting opportunities for doing business. While all eyes were on Greece in the years of the financial crisis, currently the country is showing resilience in the face of the global crises of COVID and energy prices, which affect all of us.

I am confident that this EDF Innovation Mission in Athens will again demonstrate the strong Greek-Dutch relations and contribute to the growth for the defense industries of both our countries!

Have a great event!



Susanna Terstal

Ambassador of the Netherlands in Greece

Foreword

Commander Material & IT Command (COMMIT)

Greece has traditionally been a gateway between Europe, the Middle East, Asia and Africa. It's a regional hub that connects people from different regions around the world. In today's day and age, Greece continues to serve as a connector between the aforementioned regions and beyond. Therefore, the location for this defence and security exhibition could not be more fitting. For one of the very goals of this exhibition is to connect businesses, states and research institutions.

Taking the above into consideration, combined with the fact that the main topic of the DEFEA is defence and security, it becomes evident that this exhibition is the perfect opportunity to materialize international cooperation in the field of defence and security. This cooperation is indispensable, as the current state of geopolitical affairs on our continent shows. The raging war in the East has proven to be a wakeup call. The realization that European countries cannot fend for themselves purely on their own has collectively dawned. Instead, European countries need to work together, thus forming a united and independent bloc. Hence, European defence and security cooperation is essential.

Amongst the perfect vessels for shaping this European defence cooperation is the European Defence Fund (EDF). By virtue of this fund, states and industries work together on European defence matters and receive crucial funding. The EDF is a powerful tool and poses many opportunities for fruitful cooperation. To make use of the EDF, consortium-building is paramount. Luckily, this DEFEA exhibition presents excellent opportunities to do so. Activities such as networking events and matchmaking sessions facilitate the aim of strengthening existing relations, as well as creating wholly new ones. Therefore, I would like to urge all participants to make use of these unique opportunities.

In addition, I would also like to emphasize the importance of innovation. Attaining that pole-position does not merely depend on cooperation, but also on the quality of our material. Cutting-edge, innovative material will grant us that advantage vis-à-vis our adversaries. Thus, I am glad that so many research institutes are here alongside the governmental delegates and the business industries. Together, they can form cooperative alliances under the umbrella of PIB (Partners for International Businesses). These triple helix consortia will be an integral part of the way forward in the domain of international cooperation.



Arie Jan de Waard Vice-admiral, Commander Material & IT Command

Company profiles





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The Netherlands Industries for Defence & Security (NIDV)

The Netherlands Industries for Defence and Security (NIDV) links companies, knowledge institutions, and the government within the Netherlands. Since being founded in 1984 by the ministries of Economic Affairs and Climate, Foreign Affairs, Defence, and industry partners, the NIDV ensures the sustainable positioning of the Dutch defence and security sector both at home and abroad. The NIDV acts as information provider, advocate and service provider for the Dutch Defence and security sector.

Established by government

As a foundation, the NIDV is unique and the only branch organization co-founded by the government itself. The mission of the NIDV is to sustainably position Dutch companies that provide products and services in the field of national and international security towards national and international end-users and OEMs. The NIDV promotes the involvement of its participants in the design, development, production, maintenance, and resale of old equipment, plus related services. Where possible, it involves companies with (innovative) concepts relevant to public safety in its activities.

The NIDV regularly organizes meetings and webinars and events. We enable procurement agencies, (foreign) governments, and international partners to a platform where they can explain new and ongoing projects, developments, business, and network opportunities. At annual NIDV Exhibition Defence & Security (NEDS) with respresentatives and companies from the Netherlands and abroad. The event is a unique meeting place for government, knowledge institutions, and the business sector, where space is also made available for young, innovative companies.

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AI Armaments*

Artillerie Industrie Armaments B.V is a dynamic defense contrator & solutions company, developing and manufacturing Small Arms Weapons and Small, Medium and Large Caliber Ammunition. The company team is made up of a wide range of professionals, with a background in, knowledge and active in the Dynamic Shooting World & defence industries. The company is focused on innovation, design, Local content and Fabrication in The Netherlands and in other EU countries. It creates product solutions, new jobs in close cooperation with the best strategic partners, Universities, while working interactively with military and clients in the Defense Industry.

Pioneer in adopting Lean systems in ammunition manufacturing, a complete range of products, including 9x19mm, 5.56x45mm, 7,62x51mm, 12.7x99mm and 12.7x108mm. The small caliber families also comprise an extensive array of projectiles and technologies, including Ball, Sniper, Tracer, Infrared Tracer, Reduced Range, Improved Performance, Blank, Match, Armor Piercing (AP), Armor Piercing Incendiary (API), Armor Piercing Incendiary Tracer (API-T).

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Avient

Avient is the inventor and manufacturer of Dyneema®, the world's strongest fiber™. Dyneema® is a polyethylene fiber that offers maximum strength combined with minimum weight. Dyneema® fiber floats on water and is extremely durable and resistant to moisture, UV light and chemicals. The applications are therefore more or less unlimited. Dyneema® is an important component in ropes, cables, synthetic chains and nets in the fishing, shipping and offshore industries. Dyneema® is also used in safety gloves for the metalworking industry and in fine yarns for applications in sporting goods and the medical sector.

In addition, Dyneema® is available as unidirectional sheet (UD) and protective textile for use against ballistic threats. Key applications for Dyneema® in defense and law enforcement range from bullet-resistant vests, inserts and helmets for police and military personnel to anti-ballistic protection for military and police vehicles, helicopters and vessels. All applications with Dyneema® benefit from its unique combination of light weight and high protective ability.

With the introduction of Dyneema® Force Multiplier Technology, where breakthroughs in polymer science, ultra-high molecular weight polyethylene (UHMwPE) fiber technology and unique uni-directional engineering are combined, up to 25 percent higher ballistic protection is delivered while reducing weight by up to 30 percent.

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Bavak Security Group

Bavak supplies a unique, very extensive access control system designed with military needs in mind. Core elements of this system are: Remote controlled, very high security level and completely 'military proof' design.

The various high security solutions that Bavak has integrated into a total solution provide a very high level of security for access to an operational military site. The security requirements are set extremely high just like the requirements for operator safety. The operators control the system from a safe distance. This total solution is composed of several modules from Bavak's product range and offer integrated the Bavak ROMAP - 'Remotely Operated Military Access Point'.

Bavak Security Group Zwarteweg 19

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Bluetron*

Detron Lifecycle Services has been a recognized high-tech partner for decades. We offer solutions in every phase of the product lifecycle of mission critical components. We believe that smart design, lifecycle maximization, reuse and recycling of mission critical components contributes to every company's profitability.

After over 40 years of experience in repair, reverse logistics, product lifecycle management and refurbishment we have converted that knowledge into advice how to best design and engineer mission critical components in order to achieve an optimal lifecycle.

Circularity and optimal use of existing resources are at the heart of all our services. Successful entrepreneurship, with respect for the environment, leads to better results for our own organisation,

our customers and last but not least for the society as a whole.

Our services in the three phases of a product lifecycle:

- In the BOL (beginning of life) phase we are your partner for design, prototyping and testing
- In the MOL (middle of life) phase) we are able to support your company with production/
- assembly, maintenance, repair and refurbishing.
- In the EOL (end of life) phase (EOL): we remanufacture, repurpose and recycling with a
- circular economy approach. End of life of one is the beginning of life of the other.

Detron Lifecycle Services B.V. is a privately-owned company and part of Detron ICT Holding B.V.

Bluetron

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Robert van Aarle

Director Naval & Defence Projects maritime@bolidt.com

Bolidt

Bolidt is a family-owned company founded in 1964. Bolidt synthetic products and systems can be found in (industrial) resin-based flooring, ship deck covering systems, off-shore applications, sports flooring, road constructions, and in commercial and industrial buildings.

These systems meet the specific mechanical, chemical, electrical, and aesthetic demands of the market. The strength of Bolidt is that all products are developed and produced at our in-house laboratory and production facility. As a result, Bolidt is able to guarantee constant improvement and innovation. The future in synthetic products and systems is already available today.

This makes Bolidt a reliable partner in defence organisations worldwide. You can find the Bolidt systems onboard a large variety of navy ships all over the world such as frigates, combat support ships, amphibious transport ships and submarines. Besides decking systems, Bolidt also supplies solutions for very specialized navy (submarine) applications, embedded constructions, and grouting - and ballast compounds.

Also, for many years now, Bolidt is a valuable partner in various R&D programs led by TNO and in co-operation with the Dutch navy, suppliers to defence and naval shipyards. Extensive research is carried out in the field of Target Echo Strength reduction, Radar Absorbing Materials and Advanced solutions for IR and Optical camouflage using smart and adaptive materials.

The main aim is to strengthen the position of Bolidt in the domestic market while structurally increasing market shares abroad through marketing 250 flooring systems in a modern way and through entering strategic alliances.

Bolidt

Noordeinde 2 3341 LJ, Hendrik-Ido-Ambacht the Netherlands https://www.bolidt.com/nl/home



Contour Advanced Systems*

Contour Advanced Systems (CAS) is an independent, professional and innovative technique organization, founded in 1905. Currently CAS operates in 6 markets: 1) MOD/Security; 2) ICT-Data;3) Logistics;) Energy storage; 5) Mechatronic Modules and 6) Special housing (Nuclear/Food). CAS is a multi-disciplined company with a wide range of quality products and it is a reliable partner for it's (inter-)national customers. With a 'One Stop' strategy, CAS has an unique position in the marked, which makes it able to act as 'Chain Manager' for Governments, SME's and OEM's. Employees

are familiar with and aware of Corporate Social Responsibility, Legal regulations and Standards. CAS is specialized in: design, build, integrate, test, document and maintain (ILS) systems, incl. training and environmentals.

CAS delivers high standard quality products to its customers. For this, CAS has all required quality certificates (e.g. ISO 9001, ISO 14001, ISO 45001, AQAP 2110) to fulfill customer needs and CAS is familiar with handling crypto. In addition, CAS employees are MOD screened, and CAS is assessed by HPE, Lockheed Martin and NL-MOD for ABDO.

Contour Advanced Systems

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Hamilton Sundstrand Customer Support Center Maastricht B.V (Colins Aerospace)*

Hamilton Sundstrand Customer Support Center Maastricht (also called Collins Maastricht) is part of Collins Aerospace. Collins Aerospace is a leader in technologically advanced and intelligent solutions for the global aerospace and defense industry. Created in 2018 by bringing together UTC Aerospace Systems and Rockwell Collins, Collins Aerospace has the capabilities, comprehensive portfolio and expertise to solve customers' toughest challenges and to meet the demands of a rapidly evolving global market. The company is split 5 business units grouped around product excellence: Interiors, Power & Controls, Avionics, Mission Systems and Advanced structures.

Collins Maastricht is part of the global OEM network of dedicated repair facilities. Our site supports propeller systems, engine controls (mechanical and electrical), environmental control systems, actuation systems and lighting systems for both military and commercial aircrafts.

Our comprehensive customer base is located worldwide and we operate a 24 hours/7days a week Aircraft-on-Ground (AOG) service. Our Quality, Turn Times and Reliability are rated amongst the best in the industry.

Collins Aerospace is a subsidiary of Raytheon Technologies (RTX), a diversified company whose products cover the entire range of Aerospace related products. The group also includes Pratt & Whitney aircraft engines, Raytheon Intelligence & Space and Raytheon Missiles & Defense.

Hamilton Sundstrand Customer Support Center Maastricht B.V

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Daedalus Aviation Group*

Daedalus Aviation Group is ISO 9001:2000 certified. The work takes us all over the world. Each company of the Daedalus Aviation Group is working in a specific area of the aviation industry and employs specialists accordingly. Several strategic alliances and a very wide network of contacts in the aviation industry worldwide make Daedalus Aviation Group a valuable partner in aircraft maintenance and the timely provision of parts and components.

Daedalus Aviation Inc.

Is an American company that has contracted the onsite maintenance and upgrading of F-16, Chinook, and Apache helicopters for the Royal Dutch Air Force. Daedalus Aviation Inc. also hires the specialists, needed to fulfil this contract. Daedalus Aviation Inc. is also assisting the Royal Norwegian Air Force in flight line operations.

Daedalus Projects & Trade BV

Contracts on site maintenance and upgrade programs for (military) aircraft outside the Netherlands. The company also represents a number of American OEM's' in Europe.

Daedalus Personnel BV

Acts as an employment agency for technical specialists in the aviation industry. Also provides medium and higher technical staff in other technical branches. See www. daedalus.nl for job opportunities and further information.

Daedalus Components BV

Provides for aircraft- and motor parts on demand. These parts are tracked through a worldwide network of long standing contacts. Also supports Inventory Management on any desired level. Scrap replacement and material review through our understanding of the most advanced repair techniques can preclude replacement. The knowhow of advanced engine- and component overhaul ensure the best cost-quality ratio with shortest turnaround times.

Daedalus Avionics Support Centre

For maintenance and repair of avionics for military aircraft. Daedalus Aviation Group has formed a joint venture with the US company IEI Inc. The support centre, servicing the European theatre, has its workshop in Tilburg, the Netherlands

Daedalus Aviation Group

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Defenture B.V.*

Defenture is an innovative driven and dynamic designer and manufacturer of special light vehicles for military, law enforcement and specialist. We have a rich automotive engineering knowledge accumulated in the automotive industry and various motorsport disciplines. Our vehicles in the range from 1 to 10 tons, are appreciated by and sold to the Dutch MOD's SOF units and among other NATO countries. Defenture BV deploys a systematic project approach in solving objectives in the development of vehicles. Customer demand is key and results in close development together with the customer to create an optimal deployable solution. "Out of the Box" thinking, an ambitious vision, "proven constructions" and simplicity are the pillars of the Defenture development philosophy. A very experienced R&D department and additional various external specialists, enabling us to manage the development process with a relatively short "time -to -market" and to fulfil the explicit customer demands. A private test site supports us to verify the developed vehicles and to support relatively short lead times.

Defenture's unique design and manufacturing process involves close cooperation with local partners to ensure a win-win result for all parties involved. These strong partnerships contribute to local business activity as well as cost and lead-time reduction. Defenture complies to all relevant certifications and international quality standards.

Defenture B.V.

Biezenwei 11 4004MB, Tiel The Netherlands https://www.defenture.com/



De Haas Maassluis B.V.*

Shipyard De Haas Maassluis (DHM) specializes in the newbuild construction as well as complete maintenance, repairs and renovation (ILS) of patrol vessels, interceptors, USV's, RHIB's, pilot tenders, survey vessels, CTV's, SAR vessels, and other specialised professional craft. Servicing many governmental and commercial clients a broad range of services is provided by highly skilled personnel.

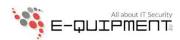
Founded in 1879 and situated with in the heart of the in the Europort area and in corporation with group companies Powerport, and De Haas Rotterdam with two shipyards and one diesel engine company, De Haas Maassluis offers 24/7 ship and shore side services based on improved operability, innovation and high quality.

With a new DHM Interceptor range, Fast assault craft, USV's and other vessels De Haas Maassluis focusses on national and international Law Enforcement and Defence Programs.

By offering proven ILS solutions and services long term partnerships are created focusing on maximum operability and reliably at low cost. Life Cycle Costing analyses and improved sustainably with a focus on quality are standard at De Haas Maasluis B.V.

De Haas Maassluis B.V.

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E-quipment B.V.*

E-quipment BV was founded in 2009, and from 2011 we are fully focused on the accredited* PIN protected storage solutions of iStorage. We offer these solutions exclusively to companies in the Benelux area. On top of the storage solutions iStorage offers, we are introducing a brand new cloud security solution called cloudAshur that will change the way we work and share information through the cloud platforms. As several high tech companies are resistant to start using cloud solutions we offer a (hardware) security layer on top of that, that will encrypt your data on the fly, so that no one else can see what you store. Only colleagues that have cloudAshur hardware encryption module can see what is stored in the cloud and share data with others. The Remote Management Console gives you all the possibilities to manage your employees in the field.

Picture a flashdrive that is not protected by encryption, that can harm your company up to bankrupting if fallen into the wrong hands. The human factor is a very important factor, and to train the behavior of your employees we also offer several cyber security awareness trainings. These modules are web-based and completely manageable.

Need to send out sensitive documents? We are close to signing a deal and starting a service that gives you a full manageable platform to send out sensitive documents of all kind.

So in a nutshell E-quipment offers:

- Accredited encrypted storage solutions
- Encrypted and fully managed cloud platform called cloudAshur
- Cyber Security Awareness training

* we offer 3 product lines that have a form of accreditation both by NATO and by the Dutch NLNCSA.

E-quipment B.V.

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Coen van Gemert

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Gemco Mobile Safety

GEMCO Mobile Safety specializes in Development, Engineering and Manufacturing of Special vehicles, Shelters and systems to support Military Mission Critical Communication as well as Commercial Telecom Network operations, Intergovernmental- as well as National Organization's field missions operations.

The extensive know-how and many years of experience in made-to-order vehicles and systems allow the company to provide continuously improved and innovative concepts.

Areas of Activity

GEMCO custom-built vehicles and support units are deployed by GO's and NGO's,

for very high demanding specialty areas of application:

- Military & Defence
- Airports
- TELECOM
- Security & Safety (Civil Defence)

Gemco Mobile Safety

Science Park Eindhoven 5053 5692 EB, Son The Netherlands https://gemcosafety.com/



High Eye B.V.*

High Eye is a SME that designs, builds and sells unmanned helicopters. Our longrange VTOL UAV, the Airboxer, has a great performance and a small logistical footprint. Designed and built by engineers and manned aviation pilots. Privately owned and run by a seasoned entrepreneur and its management, which makes doing business personal and dedicated. High Eye focusses entirely on this product alone. The Airboxer is a very handy (light and small) VTOL UAV that is capable of missions with the toughest conditions above the sea, in the artic, in the desert and, of course, above land.

High Eye B.V.

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Hospitainer B.V.*

Hospitainer started as a one-man business with the ideal goal to bring basic health care to people who do not have this for various reasons. Examples are rural areas, countries affected by war or places that have to deal with the violence of mother nature. Hospitainer has now grown into a sustainable social company that has mobile hospitals on several continents. All of these, with at the base a shipping container, converted into a medical unit.

Since the start in 1996, Hospitainer has worked for a big variety of clients. The clientele differs from Ministries; health or defense, to NGO's; international and national. Hospitainer is not only the provider of the structure, but puts in all expertise on medicine, consumables and even partners with big companies who deliver staff, worldwide. Apart from single rapid projects, Hospitainer also works with programs. This part of the company aims on long term solutions in rural areas, that can build up and supply a whole community in different fields of care. Next to the clinics in villages, we offer other solutions with our partners in the area of education, nutrition and other needed services.

Hospitainer B.V.

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ILIAS Solutions*

ILIAS Solutions delivers a management software suite to support military commanders in doing more with less. A true force multiplier.

The platform covers the entire armed forces value chain. It aligns operations and training with maintenance, supply and procurement. The platform provides the means to assure effective execution of processes, captures key information and

enables military commanders to manage their defense capability in accordance with the doctrine and within the constraints of their budgets.

From the start, a tri-service comprehensive solution was the basic requirement. The platform is designed as one consistently integrated solution, which retains the flexibility to match the specific requirements of our military customers. This way, we complement their current ICT landscape with our defense specific functionality. Depending on the situation, we start with Fleet Management capability for an initial weapon system or Depot Level Maintenance, with the potential to grow to Total Asset Visibility for the full force over time. We have a compelling mix of IT and military SMEs to implement and support meaningful solutions. All our clients have the same code although we fulfill a wide variety of use cases.

Our platform is the result of 25 years of consistent focus on defense. We have harnessed know-how that can be turned directly into value for our customers. Our approach encompasses best-practices, ensuring low implementation cost, time and risk.

ILIAS Solutions is ISO 9001 certified. and complies with the requirements of the Cyber Essentials Scheme and Cyber Essentials certified.

ILIAS Solutions

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The IP Company B.V.*

Specialist in wireless communication and track & trace onboard of Naval ships.

For more than 20 years, The IP Company has been a leading software development company focused on developing secure wireless communication and messaging systems (WCMS) for naval vessels, military compounds and military airports. Our innovative WCMS system ensures reliable communication via voice, video and messages between crew members and soldiers. We install our software within the integrated military network as a service on a vm server, to which regular IP telephones and wireless handhelds that work with WiFi, Tetra or Private LTE are connected. Our latest development is that we can now also track the person with an accuracy of 50 centimeters.

WCMS

All major ship components are equipped with a sensor that sends autonomous status information to the platform management and combat systems on board. The WCMS ensures that messages and calls are automatically routed to the correct crew members mobile phone who is on duty using our workflow management software.

Functionalities

- Voice communications.
- Facilitates internal and external voice communications. Crew members can communicate in multiple (group) conversations simultaneously.
- Damage control messaging
- Notifies crew members directly during emergencies.
 Alerts and warnings are sent via secure smartphones to the correct crewmembers on duty.
- Location-based services.

Dedication and Customization

The dedicated team at The IP Company will work along with the client to offer the best solution in every situation. Close collaboration and short lines of communication make The IP Company a great partner.

The IP Company B.V.
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NANUK EUROPE BV

NANUK is a worldwide broad used case product in the consumer as well as the commercial and military markets. Especially for first response and military use, we are well connected to most of the main industry suppliers and governmental institutions."

NANUK designs and build their cases for unforgiving environments to organize, protect and carry. Our factory is based near Montreal Canada. With our European headquarters in the Netherlands, we ship out from our central warehouse all over the EMEA region. We assemble and customize our cases according to customer requirements in the Netherlands as well. Because of the stock levels we are able to respond quickly to any customer need. With over 30 representations in the EMEA region we are able to connect at all levels. NANUK is a worldwide broad used case product in the consumer as well as the commercial markets. Especially for first response and military use, we are well connected to most of the main industry suppliers and governmental institutions.

NANUK EU BV Burg. J.G. Legroweg 96 9761 TD, Eelde The Netherlands www.nanuk.eu



Nedinsco B.V.*

Nedinsco: A WORLD LEADER IN HIGH PRECISION OPTRONICS

Nedinsco is a Dutch high-tech company based in Venlo, and specializes in the development and manufacturing of optomechatronic systems. By making state-ofthe- art products, we provide visibility to our customers even under the most difficult conditions. Strong in-house R&D combined with world-class production, assembly and cleanroom facilities ensure optimal quality.

Defence market

Nedinsco's wide range of high-quality products for the defence market is integrated in excellent equipment, used in land and naval systems.

The company's high end cameras, day- and night vision solutions, sensor platforms, periscopes for submarines, boresights and active protection systems, are all of the highest quality level. Nedinsco supplies the defence market with a complete range of products and services based on essential and unique mechanical, optical, electronic and software competences. In the defence world, Nedinsco is regarded as one of the leaders in the supply of highquality, state-of-the-art systems with military certification. These systems are designed to meet customers' most stringent demands, both today and tomorrow. Nedinsco's unique strengths lie in the fact that its products extend from unique concepts and prototypes right through to series production and Integrated Logistics Support (ILS). Nedinsco supplies an impressive range of solutions, including both series production and specific, custom made products.

Nedinsco B.V.

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NLR - Netherlands Aerospace Centre*

Royal NLR is a leading international research centre for civil and military aerospace research, technology development, test and evaluation (RDT&E). NLR thereby bridges the gap between research and practical applications, while working for both government and industry in the Netherlands and abroad. NLR stands for practical and innovative solutions, technical expertise and a long-term design vision. This allows NLR's cutting-edge technology to find its way into successful aerospace programs of OEMs like Airbus, Embraer and Pilatus, and (defence) programs such as ESA's IXV re-entry vehicle, the F-35, Apache-helicopters and European programs such as SESAR and Clean Sky 2.

NLR can offer you access to state-of-the-art facilities and our unique experience for RDT&E. We help you with de-risking your product introduction and bridging the valley of death by facilitating RDT&E. We can support you with prototyping, establishing pilot factories, and initial production runs up to sustainment.

- Some of our programs and facilities
- Pilot factory for thick walled composites.
- Additive Manufacturing with industry driven workshops Wind tunnels covering a large spectrum from low speed to supersonic
- World leading for advanced wind tunnel models
- Training and simulation facilities and concepts
- Facilities for RDT&E of drones/RPAS, drone operation and counter drones
- Programs for future Air and Space power development
- Programs for rapid development and future factory set ups

Royal NLR has been an ambitious, knowledge-based organization for a hundred years now. Together with our partners, we can help shape the fascinating world of tomorrow.

NLR

Anthony Fokkerweg 2 1059CM, Amsterdam The Netherlands https://www.nlr.org/



Patria Netherlands B.V.*

Patria is an international provider of defense, security and aviation life cycle support services, pilot training and technology solutions. Patria provides its aerospace and military customers with equipment availability, continuous performance development as well as selected intelligence, surveillance and management system products and services. Patria's mission is to give its customers confidence in all conditions, and the vision is to be the #1 partner for critical operations on land, sea and air.

Decades of experience serving customers requiring highquality standards

Patria Group's Dutch-based subsidiary Patria Netherlands BV (former NEDAERO) can lean on more than 40 years of experience for its specialized services in the manufacturing, MRO (Maintenance, Repair and Overhaul) and distribution of components and systems for civil and military aircraft and helicopters. Worldwide customers like Airbus, Lockheed Martin and Spherea rely on our high-quality

products and services in their supply chain. The manufacturing of new parts (Fuel Management Systems, Remote Frequency Indicators, Flight Line Testers) takes place in fully equipped workshops with high-tech production- and test-equipment. Patria Netherlands BV is the only Dutch aerospace company holding a triple AS-certification in the Netherlands. All components are being delivered in accordance with the highest standards and expectations within the Aerospace Industry.

Innovative and state-of-the-art masterpiece is the FOG (Fiber Optic Gyro) Program. The FOG family consists out of FOG70, FOG80 and FOG80N, all sensors suitable for flight stabilization and attitude control of aircraft, helicopters, drones, missiles, ships and other applications.

Patria offers broad expertise to military governmental organizations, as well as to industrial actors in the security critical sector. F-35, F-16, NH90, Super Puma/Cougar are familiar platforms on which Patria has years of experience and expertise. In the Netherlands the Dutch Defense organization is the main military reference customer since many decades.

Patria Netherlands B.V.

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PHOTONIS



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PHOTONIS Netherlands B.V.*

Photonis is a global manufacturer of electro-optic components used in the detection and amplification of ions, electrons and photons. The company is focused on mission critical components aimed at high demanding customers.

Market orientation

Photonis innovates and engineers quality components for integration into a variety of applications such as night vision optics, digital cameras, mass spectrometry, physics research, space exploration and many others. The wide range of Photonis products and applications are used in several markets:

- Analytical Instrumentation
- Defence
- Medical
- Nuclear Instrumentation
- Security and Surveillance
- Space and Physics

(Digital) night vision

Photonis is one of the world leaders in the design and manufacturing of state-of-the-art night vision image intensifier tubes, night vision camera cores, thermal- and multi spectral cameras and detectors for military and commercial applications. Photonis products are used in all NATO countries and are largely deployed worldwide. Its products are integrated into equipment of the world's leading suppliers of optical systems. Photonis provides the tools that enable detection of threats across a variety of challenging conditions and increase safe operations.

Photonis Netherlands B.V.

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QuinteQ Energy B.V.

Introducing the world's most advanced flywheel solution, developed by the Boeing company, brought to market by QuinteQ, made in the Netherlands.

Flywheel Energy Storage Solution for Military Microgrids and Directed Energy Weapons Systems
The QuinteQ Flywheel has near unlimited cycling capacity and can function as the shock-absorber and peak-shaver for other storage systems and the energy systems as a whole. The technology was originally designed and developed by Boeing as a power source for DEWS.

QuinteQ Energy B.V.
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REASeuro*

REASeuro offers solutions for all issues where explosives and UXO are part of the challenge. REASeuro has been supporting (inter-)national governments and private businesses with clear propositions for more than 20 years with all possible issues involving explosives.

Education

In the field of explosives, REASeuro offers the most complete range of education and training in the Netherlands, both in the field of conventional and improvised explosives, onshore and offshore. We provide our training in classroom settings (both physical as streaming) but also online (via desktop or app), which enables the student to follow the course in the convenience of the student's own setting and time.

Advice

A Historical Research informs about the possibility of finding Explosive Remnants of War (ERW) within any project area. Our academically-schooled historians identify and review all acts of war that may have resulted in explosives being left behind in the project area.

Operations

Both onshore and offshore, REASeuro is the perfect partner for UXO research. From project plan to detection, clearance and release of the project location; REASeuro takes care of it.

CTER

Improvised Explosives (IEDs) education focusses on theoretical and practical preparation for the safe, effective and efficient handling of activities in case of bomb letters, bomb threats or actual discoveries of an explosive. In addition to education, we offer operational support through, among other things, preventive and targeted searches, the use of explosives detection dogs, support in case of calamities, intelligence, review of security plans and the like.

REASeuro

Vijfhuizenbaan 1B 5133NH, Riel The Netherlands https://reaseuro.nl/



RH Marine Netherlands B.V.*

RH Marine is an independent system integrator and innovator of electrical and automation systems in the maritime industry, and delivers tailored solutions for complex Defence, Safety & Security ships. Our in-house capabilities include: Project management, consultancy, system design, engineering, commissioning, installation, site management, training and service support.

Not just the Royal Netherlands Navy and Dutch shipyards belong to the military customers but also other navies including: Belgium, Germany, Great Britain, Greece, Indonesia, Morocco, Oman, Poland, Singapore, Thailand, Turkey and South Korea sail with RH Marine systems.

RH Marine supports and advises the customer from the design phase through the entire life cycle of the ship. This end to end approach allows for optimal configuration of the operational goals, and minimization of the life cycle costs. The team ensures safe, sustainable, comfortable and cost efficient continuity of operations for RH Marine's customers by integrating smart and cost effective solutions since 1860. RH Marine is certified by Lloyds Register Quality Assurance and complies with ISO 9001, OHSAS 18001 and ISO14001.

RH Marine Netherlands B.V.

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Robin Radar Systems B.V.*

Robin Radar Systems provides actionable information to increase safety and security for both humans and birds. We do that by combining affordable bird and drone radars with unique software algorithms.

Our bird radars are installed at numerous civil and military airports around Europe, including Amsterdam, Frankfurt, Berlin and Copenhagen. There we monitor birds all around the airport to prevent bird strikes on approaching and departing aircraft. Our bird radars protect Royal Air Force and Royal Netherlands Air Force (RNLAF) bases, with the RNLAF having deployed our radars at scale, protecting all their national airbases and bombing ranges in the Netherlands against birds and drones.

The Royal Netherlands Air Force (RNLAF), amongst others, has deployed our bird radars at scale, protecting all of their national airbases and bombing ranges in the Netherlands. We also protect birds themselves and help to reduce the environmental impact of wind turbines with our avian radars at wind farms.

Our counter-drone radars have regularly been used to protect infrastructure, events and VIPS from rogue drones, and have also been permanently deployed at military and civil airports, including London Heathrow.

In 2010 high-tech entrepreneur, and current CEO, Siete Hamminga, spun out the technology from TNO to make it commercially available. Since then, our installed base has grown to well over 150 radars.

Listed in the top three most innovative Dutch companies, we've received FD Gazelle, and Deloitte Fast 50, fast-growing business awards, and we've been listed as an official Great Place To Work. All the while we continue to research, develop, manufacture, and above all, innovate.

Robin Radar

Laan van Waalhaven 355 2497GM, Den Haag The Netherlands https://www.robinradar.com/



(Royal IHC) IHC Merwede Holding B.V.*

We support your mission. IHC Defence is a reliable partner to its customers, not only in The Netherlands, but also globally for the design, build and maintenance of navy vessels, equipment and accessories.

Based on the experience of Royal IHC, IHC Defence offers solutions and support for the full life cycle, encompassing: research and development; design and engineering; production; equipment; and services (ISS/ILS). All of Royal IHC's industry-related capabilities are harmonised within IHC Defence, including the ability to deliver on specification, budget and in time, respecting the highest safety standards. The necessary infrastructure and IT-related requirements also guarantee the highest degree of confidentiality.

The key to IHC Defence's success is to start with proven cost-effective technology and seamlessly integrate military specifications. This is further supported by our strong project management capabilities and cutting-edge processes. The result is that naval operators can perform with less personnel, increase their uptime and availability, improve performance and undertake more missions.

IHC Defence is part of Royal IHC, a leading designer, builder and supplier of integrated vessels, equipment and services to customers in the dredging, offshore, mining and defence industries. We deliver reliable solutions that improve operational efficiency and allow for a more sustainable performance. As we navigate new waters, our aim remains unchanged: to discover the smartest and safest way forward for both our customers and our people.

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Secura

Secura is an independent cybersecurity expert, providing insights to protect valuable assets and data. We make security tangible and measurable in the field of IT, OT and IoT. With security advisory, testing, training and certification services, Secura approaches cybersecurity holistically and covers all aspects from people, policies and organizational processes to networks, systems, applications and data. Since 2021, Secura is part of the Bureau Veritas Group.

Military and law enforcement organizations today face a multitude of challenges such as rapid modernization and digitalization, increasing adoption (or spin-in) of civilian technology, a growing supply chain integration and increasing cyber/sigint capabilities of potential adversaries. All of these challenges require ever better cyber security.

Secura's Defense and Safety unit combines our company's twenty years of cybersecurity expertise with specialized consultants who have the background, knowledge, integrity and commitment required to provide the highest level of cyber capabilities to those that keep us safe. From our own experience, we understand your mission and the challenges you face and offer an extensive range of services to help you overcome those challenges, such as:

- Security assessments for military deployment of civilian or dual-use technology
- Government-level penetration testing and red teaming services
- (joint) cyber security R&D in domains such as:
 - Force protection
 - Secure/Covert communications
 - CEMA/JEMSO technology
 - Sytems exploitation
- Specific training programs:
 - Digital force protection training
 - Cyber Operations Command & Control (COC2)
 - Secure design/Secure development

Secura
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Seko Benelux B.V.*

SEKO's global organization, with over a 150 offices worldwide, supports the execution of transport and logistics procurement for the US,NL,BE,DE Government, other NATO countries and top defence contractors around the globe. As a lean, nimble and customer- centric organization, our fast decision making process, and our ability to implement customized solutions continue to redefine defence logistics and supply chain solutions. Whether it is supplying into a conflict zone in connection with military exercises and maneuvers, or providing solutions on warehousing & distribution of ITAR/EAR/FMS goods. The SEKO government services & defence team is up to the task.

Our Services

- Inland and overseas transportation service by Air, Road, Sea and Rail.
- Export compliance desk and screening.
- Country Transit licenses needed to transport ITAR/ EAR goods worldwide.
- Customs services (export / import / fiscal clearing)
- Vessel and Aircraft chartering.
- Project and out-of-gauge cargo, vehicles, weapons systems and arms.
- Warehousing & distribution ITAR/EAR/FMS goods.
- Handling and transport of explosives & ammunition.
- Final mile delivery into conflict or disaster areas.

SEKO Benelux B.V.

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Jeroen Mast

Managing Director +31 854883677 j.mast@spectoaerospace.com

SPECTO Aerospace*

SPECTO Aerospace specializes in composite-, metal bondand sheet metal repair of structural primary and secondary fixed wing & helicopter components. The company has two maintenance facilities in The Netherlands: at Woensdrecht Air Base and at Amsterdam Lelystad Airport. SPECTO is an EASA/FAA/TCCA/MAA-Part 145 repair organization and certified according to AS/EN9110.

The SPECTO facility at the Main Support Base of the Royal Netherlands Air Force in Woensdrecht is fully equipped to maintain and repair helicopter Rotor Blades and structures for civil and military operators. Under the MAA-NL 145 accreditation SPECTO repair and release rotor blades and structures of the Cougar, NH-90, AH-64 and CH-47 helicopter. SPECTO is a Boeing-, MDH- and Leonardo approved Repair Station.

At Amsterdam Lelystad Airport, SPECTO specializes in structural component repair of Radomes, Flight Control Surfaces, Nacelles- and Thrust Reversers and Fairings. Our fixed wing facility is fully equipped to support a wide range of civil and military narrow- and wide body aircraft including (government owned) business jets. Specific experience with F16, C130 and P3C Orion available.

Specialism

Composite, metal bond and sheet metal repair of structural primary and secondary fixed wing & helicopter components, both shop and on-wing repairs.
With inhouse R&D and fabrication of robotized MRO automation systems and 3D digitalization technologies SPECTO brings MRO to Manufacturers Standard.

SPECTO Aerospace

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SkyDec

SkyDec is a Dutch company, private owned, specializing in Military Navigation equipment. We have developed our own family-range of products for hosting Military GPS receivers, where most of our systems have civil GNSS embedded enabling operation even without the Military receiver. Since a few years, we started R&D for developing Data Distribution units and also inertial navigation techniques. Our core business still is Mil GPS for Naval Forces, selling to a variety of countries around the world; UK, Norway, Canada, Belgium, Denmark, Germany, Poland, Netherlands, Spain and many more amongst them. Any system that we supply is made per order and tailored to a mutual discussed and agreed Interface Control Document (ICD). SW/Configuration will be platform specific, exactly meeting specific requirements. We manufacture our systems with tailored interfaces (NMEA, 1PPS, Havequick, specials), meaning we can also interface with legacy systems in case of a midlife overhaul or upgrade.

We have in-house R&D, so we can adapt easily (also for retrofits), we also have a rich library of already known interfaces with various other equipment, such as INS systems, Radio systems, IBS systems, WECDIS systems, Missile systems, etcetera.

Highlights from our product portfolio:

- Several sizes of MIL-GPS host systems
- E-Loran systems
- Specials, like embedded solutions
- Data Distribution
- Integrated systems

SkyDec has been serving Military Forces for decades by providing high-end GPS solutions and onsite support.



Rob Vaneveld

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Sun Test Systems B.V.*

Sun Test Systems designs and builds:

- Advanced universal multi-functional ground support equipment for military aircraft and helicopter users.
- Mobile hydraulic test carts for military aviation.
- Aircraft component test benches.

Sun's mobile test rigs are built against military specifications for operation in the harshest environments and have a proven track record during deployed operations all over the world. Sun's equipment is in use with the military forces in Europe, Middle East, Far East, Australia and the USA. Sun's equipment increases the safety of aircraft and helicopters and reduces unscheduled maintenance by automatically removing gas and air from the aircraft hydraulic systems.

Sun's GSE has been approved by military organisations around the world, and by aircraft OEMs like Lockheed, Boeing, Leonardo, BAE, Airbus.

Sun Test Systems is certified according ISO 9001:2008 for all of its activities and in compliance with AQAP-2110 edition 3:2009.

Apart from GSE, Sun Test Systems also designs, manufactures and services industrial rolling roads (Rollertesters) for End-of-line testing of trucks. Customers are Volvo, Scania, Mack Trucks, Renault.

Sun Test Systems B.V.

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TNO Defensie en Veiligheid*

TNO connects people and knowledge to create innovations that boost the competitive strength of industry and the well-being of society in a sustainable way. This is our mission and it is what drives us, the over 3,400 professionals at TNO, in our work every day. We work in collaboration with partners and focus on nine domains, including Defence, Safety & Security.

We are partnered by some 3000 companies and organizations, including SMEs, both in the Netherlands and around the world. In the domain of Defence, Safety and Security we focus on a safe and secure society by creating innovations for war fighters in the armed forces, lawenforcement agencies, emergency services and industry. TNO Defence, Safety and Security has a long track record of successful projects in NATO, OPCW, EDA and EU programs like the predecessors of Horizon Europe and the European Defence Fund.

TNO Defensie en Veiligheid

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Transfortec

Transfortec was Made in Germany and provides accurate content and translations for military products and services for almost 20 years. We know, better than anyone, the importance of flawless user guides and maintenance manuals for safety and operational readiness. We know how to take care of your sensible data in compliance with the demands concerning export controls from your government. This is why and how we treat your systems with the utmost care and why we only deliver content and translations that are crystal clear to everybody, especially now to our soldiers operating under stress at the frontline. Please find us, ask us and be curious how you can also benefit from partnering with Transfortec as a SME with a large flexibele workforce on the following topics:

- Digital Transformation
- Human Language Technology
- Information Superiority
- Cyber Security
- Interoperability
- Interchangeability
- Artificial Intelligence

Transfortec

Stroetweg 1 7135 JW Harreveld the Netherlands https://www.transfortec.de



Triangular Group Academy B.V.*

Triangular Group Academy is a training and knowledge institute in the field of safety and resilience. With our extensive experience within the Dutch Special Forces, intelligence services and special Police units, we relieve government agencies by means of capacity building (education & training), advice and guidance. We help our customers to be truly prepared for reality and thus contribute to a resilient society. Triangular Group Academy provides training and education for the Dutch armed forces and the police. The instructors of TGA are trained as military (SOF), Police (DKDB, AT, DSI, OT) or Marechaussee (BSB) to practice their specialism in the most challenging circumstances. Our instructors have extensive operational experience at home and abroad. This gives them a realistic training mentality where the instructors have a broad understanding of the trainees' professional context. In addition to training, TGA also offers guidance and advice aimed at security and safety.

The way we work

TGA can provide instructors to fill capacity shortages in existing structures and training courses (in-company / insourcing). In addition, TGA has the capacity to provide full training in the field or on location (outsourcing). Our training methodology consists of the following phases:

Education | Testing | Training | Practice

Naturally, TGA also offers these phases separately to supplement an existing educational structure.

Triangular Group Academy B.V.

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Kitty Kioskli

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Trustilio

Trustilio B.V. is a newly established SME (May 2021), founded by experienced professionals and researchers in the fields of Human Factors & Behaviour Change, Business & Research Innovation, Cybersecurity & Trust Management. Members of the founding team act as experts in EU agencies, governmental and private enterprises; participate in numerous commercial, research and innovation EU projects and initiatives.

Trustilio

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Van Halteren Naval Technologies B.V.*

Van Halteren Naval Technologies BV is specialized in the design, production, installation and service of custom built HVAC & R equipment and services such as:

- Design-, Upgrades- and Tropicalisation studies;
- Oil free magnetic bearing Chilled water units;
- · Conventional chilled water units;
- Low magnetic Chilled water units;
- NBC / CBRN filter systems;
- Provision stores;
- Engine room ventilation;
- Self-contained units;

Above products and services are for surface combatants, submarines and naval auxiliary and associated systems for the Naval and merchant market, some examples:

- · Midlife upgrade Walrus Class Submarines;
- New built LMV Singapore Navy;
- New Built Logistic Support Vessel, Norwegian Navy;
- Midlife upgrade Portuguese M-Frigates;
- Replacement of the Chilled water units on the Dutch and Belgium Minehunters;
- Tropicalisation HVAC upgrade NFN Frigate Norwegian Navy;
- Retrofit Chillers Bay-Class UK Navy.

Van Halteren Naval Technologies B.V.

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44 *PIB member



Ernst Vonk

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Vonk B.V.*

Vonk B.V. is a creative import-distribution wholesaler with additional custom made possibilities in the field of ruggedized packaging solutions in boxes, cases, containers, 19" racks and plastic - and aluminum, explosion proof chemically resistant mobile lighting products for use on and around people and as Bio Thermal refrigerated transport boxes. We think along with our customers to provide their wishes with custom additions, which are also conceived together with the users and are suitable for long-term, sustainable, reliable and environmentally friendly use.

Activities:

- Consultancy, development, prototyping (including testing) of lightweight plastic transport boxes and supervision of the delivery process.
- Carrying out the unlimited manufacturer's warranty of Peli™ Products and people point out the free service of Peli™, including for closing clips, handles and also LED lamp units.

Markets

- Advising in mobile light units, pocket, head, helmet and hand lamps. Explosion proof, rechargeable, IR, UV and energy efficient.
- Advising in logistic chains, where quality and design are important to make crates part of a larger logistic whole.
- Advising in refrigerated transport packaging of Peli™ Bio Thermal. Vonk B.V. works together with other suppliers with its technically high-quality and innovative products within all defence components, police, fire department, ambulance and other security services from the point of view that our commitment is at the service of the safety of all professional users in the field.

Mission

With our commitment to Peace and Safety, we think mission oriented in the box 'out of the box'!

Vonk B.V.

Voorstraat 41 3265BT, Piershil The Netherlands https://vonkbv.com/

Official delegation

Ministry of Defence



We are the Ministry of Defence. We are indispensable in a world of turmoil. We protect all that we as a nation cherish. We fight for a world of freedom and security, because we believe that everyone has the right to live in such a world. This is our mission, and it's also the reason we participate in missions.

The Netherlands is our base - we will always defend our country. It is in our Kingdom's interest that other countries are stable. That is why we work to secure peace, freedom and security both in the Netherlands and far beyond our borders. After all, our freedom begins with the freedom of others.

The armed forces take action when dialogue has reached its limits. We prefer to help to prevent war, conflict and injustice. Where possible, we do so without violence. But if necessary, we intervene with due force. Because sometimes words need to be backed up by force. That means we fight for freedom where turmoil reigns, and where it is peaceful, we keep the peace. Where disasters occur, we offer help. We cannot do this alone. We do our job shoulder to shoulder with allies within the Netherlands and abroad. We help each other. Together, we carry out missions professionally, united by the same mission.

As long as war, turmoil, conflict, piracy and terror exist in the world, the armed forces are indispensable. Because if we don't do it, who will?



Vice Admiral
Arie Jan de Waard
Commander Material & IT
Command - Ministry of Defence



Material & IT Command (COMMIT)

The mission of the Material & IT Command is to offer our colleagues at home and abroad the best equipment, the best supplies, the best IT. We ensure that our people can do their work as efficiently and effectively as possible. It's a way of protecting what we value.

We forge the link between what is desirable and what is feasible. We are in close contact with the business community.

COMMIT is a mix of military personnel and civilians. A mix of technical professionals and experts in IT and weaponry. From information specialists and buyers to project leaders. We provide support in everything from purchasing to sales, from technology to information, from equipment and clothing to supplies and communications. From cyberspace to ground support.

Section Marketing & Sales

Within COMMIT the Section Marketing & Sales focuses on the acquisition (market exploration), conducting negotiations and concluding sales contracts regarding the possible sale of surplus strategic defense equipment. The section also coordinates the routine disposal of non-strategic equipment for public sale by the State Property Agency Movable Goods. The section consists of one account manager for each of the Air, Land and Sea domains, supported by a five person back-office.



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Ministry of Defence

Department of Science and Technology

Our mission is to protect what is dear to us Dutch people. We fight for a world in which people can live in freedom and safety. Because we are convinced that every person deserves it. The Netherlands Ministry of Defence and the Armed Forces are responsible for protecting its own territory and that of its allies, for promoting the (international) legal order and stability and for providing assistance in disasters and crises, both nationally and internationally.

Directorate General for Policy

The Directorate-General for Policy (DGB) develops vision, strategy and plans for Defence. It ensures coherence in Defense policy in the areas of operations, international and national cooperation, personnel and military health care, equipment, real estate, environment, facilities, sustainability, management, security, materiel procurement and disposal, information provision and information technology (including cyber and data) and safety. This policy is the link between politics and implementation. Based on careful consideration, the DGB presents clear choices to the political leadership.



Eddie Flohr
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Ministry of Economic Affairs and Climate Policy



The Ministry of Economic Affairs and Climate Policy works with its partners towards a sustainable and enterprising Netherlands: a climate-neutral society and a strong, open economy. The Ministry gives entrepreneurs room to innovate and exploit the economic opportunities of sustainability and digitization. In doing so, it always looks for the best balance between the interests of businesses and consumers.

The Commissariat for Military Production is part of the Ministry of Economic Affairs and Climate Policy. The goal of the Commissariat for Military Production is to strengthen, protect and improve the international positioning of the companies and research institutes included in the Netherlands Defence Technological and Industrial Base. This is done by national policy instruments such as industrial participation, innovation policy, legislation, export promotion and advancement of participation in large projects as the F-35 project. In addition, the Commissariat for Military Production is committed to a significant Dutch participation in European research and development programmes such as the European Defence Fund. The Defence Industry Strategy of the Netherlands serves as a reference point.

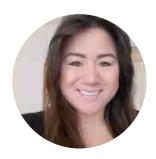
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Jan Christiaan Dicke
Commissioner Military Production



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Mrs. Rannia Savvaki Senior Economic Policy Officer rannia.savvaki@minbuza.nl

Netherlands Enterprise Agency



Netherlands Enterprise Agency

International Innovation department

Netherlands Enterprise Agency is the executive agency of the Dutch Ministry of Economic Affairs and Climate Policy. The Agency promotes sustainable development and innovation, both within the Netherlands and abroad. The aim is to improve opportunities for Dutch entrepreneurs and research institutes and strengthen their position. One of the facilities we offer for that is international technology and innovation missions around the world.

Through Netherlands Enterprise Agency national and foreign organizations gain access to a broad Dutch network of knowledge institutes, research centers, trade associations, companies and government officials. The agency participates in numerous international platforms and counselling groups. It helps with finding grants, business partners, know-how and compliance with laws and regulations.

Furthermore, you can contact us for information, advice, financing issues, networking and regulatory matters. Whether you are entrepreneur,

P.O. Box 93144 2509 AC The Hague The Netherlands



Claire Selbeck
Advisor defense & security



Victor Hartong
Advisor defense & security

Partners for International Business (PIB) - Dutch Coalition for Defense and Security (DCDS) in Greece

This PIB program is a public private partnership between a cluster of Dutch businesses, knowledge institutes and the Dutch government to create a mutually advantageous, long-term partnership between the Netherlands and Greece in the field of defence and security, based on autonomy, equality, reliability and shared values. The focus is on aviation, maritime applications, ICT (cyber security) and ground-based systems. In addition, the PIB DCDS program aims at fostering cooperation agreements between Hellenic and Dutch industry players for joint tendering in European Defence Fund (EDF) projects.

Our goal is the strengthening of the relations between the Netherlands and Greece that will foster opportunities for collaboration and growth and the creation of new defence ties and strategies generating benefits for both nations, at government, knowledge institutions and industry level. Further, we would like to offer the Hellenic defence industries a level playground in the Netherlands as well as support in gaining access/strengthening their presence in the Northern European market.

In the PIB DCDS program, the government of the Netherlands is represented by the Ministry of Foreign Affairs; the Ministry of Economic Affairs and Climate Policy, including the Netherlands Enterprise Agency; the Ministry of Defence; the Dutch Embassy in Athens; and the Dutch Defence Attaché for Italy, Greece, Malta and Cyprus. Coordination for the cluster of private businesses and knowledge institutes is done by the Netherlands Industries for Defence and Security (NIDV).

We strongly believe that to protect what we value, investing in defence and security is key. The Dutch government has allocated a budget for the PIB DCDS program to cover the expenses related to this program's activities that include: Collective participation in events and exhibitions (DEFEA, MAST Med 2022, Posidonia, Industry Days); Incoming and outgoing missions; Branding and communication activities (like this booklet); G2G (Government-to-Government) and K2K (Knowledge-to-Knowledge) projects; Economic diplomacy; and A local liaison officer.